

HOME NEWS

Scottish Tories will smooth over their internal differences on what form devolution should take

from Martin Huckerby

Edinburgh

The predicted battle between the supporters and opponents of devolution at the Scottish Conservative conference in May looks like being averted by a compromise motion that has been selected by party leaders.

The issue is not yet cut and dried, because there are differences on both sides, but it appears that the Conservative talent for smoothing over internal differences is not totally lacking in Scotland.

Conflict has been expected because, despite the views of most of the 16 Scottish Conservative MPs, the party's commitment to a directly elected assembly for Scotland is dead. Nothing is being admitted officially, but the party wants simply to inter it as quietly as possible. Despite some pressure in the Shadow Cabinet, however, it does not intend to go to the extreme of opposing all devolution; its stated aim is "to keep the options open".

The motion selected for the Scottish conference will include a definite commitment to devolution, although in unspecified terms. There will be a call for a complete reconstruction of the subject and no mention at all of a directly elected assembly. The aim is to provide a motion worded so generally that both sides will find it acceptable, reading into it whatever they want.

Such an accommodation would not be possible without

the flexibility shown by the supporters of devolution since the debate of last December, when the Shadow Secretary of State for Scotland, Mr. Alick Buchanan-Smith, and other Scottish members of the Conservative front bench resigned over the party's decision to vote against the second reading of the Devolution Bill. Most of the devolutionists now accept that opinion in the party nationally is no longer on their side and thus they are willing to compromise.

One contributing factor has been the appointment of Mr. Francis Pym as the Conservative spokesman on devolution in place of Mr. Whiteley, who was regarded as facing both ways on the issue. Mr. Pym has helped to keep the devolutionists' allegiance by maintaining in public that there must be some sort of devolution, but he has also helped to ensure that the devolution commitment remains as strong as possible.

The replacement of Mr. Buchanan-Smith by Mr. Edward Taylor was seen as an indication that the party was going to oppose devolution completely, a stand that had been favoured by Mr. Taylor. However, Mr. Taylor was chosen largely because he was the only Conservative MP of any stature in Scotland who was not actually a devolutionist. And as one true devolutionist put it, by placing Mr. Taylor in charge and thus making him responsible for uniting the Scottish party, the leadership had neutralized him, instead of being able to fight wholeheartedly against

devolution, he had to seek a compromise.

Mr. Taylor is now advocating removing Scottish functions from Westminster and moving them to Edinburgh.

Every Monday the Scottish Grand Committee and the Scottish Standing Committee would meet at the Royal High School; Scottish question times would also be held there, and a Scottish select committee could be established to watch such organizations as the Scottish Development Agency.

He believes that such an arrangement, particularly if the proceedings were televised, would have much appeal.

The supporters of devolution talk of pressing for a constitutional conference, a grander version of the present all-party talks, but they are concerned mainly to hold the line, to ensure that the devolution commitment remains as strong as possible.

Mr. Buchanan-Smith has staked out his position by helping to found the new alliance for a Scottish assembly, an inter-party group pressing for a much more powerful assembly than the Conservative leadership would accept.

He and a few others could thus find themselves involved in a confrontation at the Perth conference, but the pressures for reconciliation are considerable. The Conservatives believe that they are riding the crest of a wave in Scotland and they do not want anything to rock the boat.

Voting plan for unions in local government

By Christopher Thomas

Labour Staff

Plans to give trade union representatives voting powers on council committees and the right to speak at full council meetings are proposed today by the National and Local Government Officers Association (NALGO).

It urges the establishment of workers' councils which would elect at least two trade union representatives to each committee and at least four to the full council. The proposals go further than the TUC-Labour Party standpoint in some respects.

NALGO, the biggest public sector union, also proposes closer working in the National Health Service, electricity, gas, water and transport industries, and in universities, industrial estates and new towns. It says that joint regulation and control over all decisions affecting working lives is the true purpose of industrial democracy.

Workers' councils in local authorities are essential in ensuring that a common trade union viewpoint is expressed over policies and conduct, the union says.

NALGO says the TUC proposals will not provide for industrial democracy in local government comparable with the recommendations for other industries and services.

Asbestos dangers threaten a £200m industry

By Neville Hodgkinson

Social Policy Correspondent

The Advisory Committee on Asbestos is planning to hold a three-day public hearing in June or July. Some of the key organizations and individuals who have made submissions to it will be asked to appear before the committee to give oral evidence.

The move is mainly to acquaint the public with the nature of the task facing the committee, whose members want an open debate on similar lines to that begun last year on nuclear power.

With a question mark hanging over the survival of the £200m British asbestos industry, one of the central questions the committee is being forced to consider is: to what extent, if any, should jobs and external prosperity be put before the lives of those who die prematurely because of asbestos-related disease?

The committee was set up by

the Government a year ago to review the risks to workpeople and the public arising from exposure to asbestos dust, and to make recommendations on whether further protection is needed.

It has before it new epidemiological evidence leaving little doubt that the official standard for dust levels for those working with asbestos offers less protection against asbestosis, the scarring of the lungs that can lead to crippling disease and early death, than was thought when the standard was introduced in 1963.

It also has to assess the significance for human health of a growing body of evidence that all kinds of asbestos fibre are capable of causing cancer, even in relatively small quantities, although there are data that show that the lower the exposure, the lower the risk of developing cancer.

Two important reports about to be published in Europe and the United States have both con-

cluded that since there is no evidence at present that any level of asbestos exposure can be considered safe, any exposure must for the time being be considered unsafe.

The EEC report, *Public Health Risks of Exposure to Asbestos*, points out that there are traces of asbestos in the lungs of most of the general population, indicating a low but widespread risk of asbestos-related tumours.

On the basis of the report, the European Commission is to propose to the Council of Ministers that measures should be introduced to reduce asbestos dust to the lowest practicable levels in the workplace, and that special attention should be paid to unnecessary risks of exposure in the general public.

The United States report, from the National Institute for Occupational Safety and Health, says that the hygiene standard for those working with asbestos should be set at the

lowest level detectable by available analytical techniques. It recommends a standard of 100,000 fibres a cubic metre of air. That is 0.1 fibres a cubic centimetre, one twentieth of the present British standard of two fibres a cc.

In Britain the Advisory Committee on Asbestos has been urged by the TUC that the maximum airborne concentration of fibres for those working with chrysotile, the common white asbestos, should be reduced to 0.2 fibres a cc. The TUC wants an immediate compulsory, planned programme to substitute safer materials for asbestos products and processes.

Mr. Wilfred Howard, the industry's spokesman, says that a fibre maximum of 0.2 would mean the wholesale closure of British asbestos factories, which employ 20,000 people.

As well as the 20,000 jobs directly at risk, a further 100,000 people were employed in jobs that brought them into regular contact with asbestos.

Drug advisers split on cannabis proposals

By Stewart Tandler

Home Affairs Reporter

Government advisers on drug policy are divided over proposals to liberalise the law on possession of cannabis.

Last Thursday a backbench attempt in the Lords to amend the Criminal Law Bill and remove the penalty of imprisonment for possession was defeated by the Government.

In the process Lord Harris of Greenwich, Minister of State at the Home Office, hinted at the proposals now being discussed. He told the Lords last month

that a working party of the Standing Advisory Council on Drug Addiction was considering the question of cannabis and on Thursday he suggested that the Government would look favourably on removing prison penalties for a first offence.

That had been suggested by the working party, which has gone further and proposed that possession of cannabis and cannabis resin should be moved to the lowest classification of drugs set out in the Misuse of Drugs Act, 1971.

As a result of being moved

to a C classification, the penalties for possession of cannabis would be lower than the position now, where it is classified in Class B. But the proposal covers only summary trial and leaves several issues unresolved.

Those include the position of an offender who might choose trial by jury and thus run the risk of being convicted of an offence under Class B instead of Class C. There is also the question of what category the trafficker is placed in.

The proposal by the working party met with opposition from the subcommittee on legal and

administrative matters. The working party reconsidered the matter last week and that meeting produced the division of opinion.

No final decision can be taken until the question of cannabis leaf and stalk is resolved in the court.

But the full advisory council is to meet next month to consider the position so far and the divisions that have arisen. The council has to be consulted before the Act can be changed, but it may not be possible to get a unanimous endorsement for what has been proposed so far.

1945 rule 'hindering jobs aid to handicapped young'

By Mark Jackson, of The Times

Educational Supplement

A 32-year-old Whitehall agreement governing Government grant training funds being used to help young people. Local authorities are discovering that special courses can help youngsters with physical or mental disabilities to get work, but most of them cannot afford to run the courses without Government grants.

One course in Somerset has been able to start only because students at a local technical college have given up half their games room and have promised to devote the proceeds of their annual reg to materials and equipment for the course.

The Manpower Services Commission which controls training funds and is having difficulty in spending its £436m budget, has refused to help. It says that an agreement made in 1945 between the then ministers of education and of labour and national service makes handicapped young people the responsibility of the Department of Education and Science.

The department says that its circular 68/45 which embodies the agreement is still in force although "it is subject to review." It adds that it has no funds to help local authorities to run training courses.

The circular stipulates that the agreed lines of demarcation should not be permitted to prevent the handicapped from receiving whatever training they need to prepare them for employment. Mr. Jack Ashley, Labour MP for Stoke-on-Trent, South, intends to raise the matter in Parliament.

The British Youth Council is presenting the Government with a programme it considers necessary to reduce unemployment among the young (Our Labour Staff writes).

It wants young people to receive financial aid during the last years of school and the immediate post-school period to enable them to gain experience in community work.

The council makes 34 main recommendations that appear to exceed the £200m-a-year proposals being made by the Home Office working party at the Manpower Services Commission. It is thought the Government will extend its allocation for easing youth unemployment from September.

Local authorities should be given funds to undertake direct labour enterprises. The job creation and work-experience programmes should be expanded.

Youth Unemployment: Causes and Cures (British Youth Council, 57 Charlton Street, London, NW1 1AU; £1.25, including postage).

TUC asked again to resolve 16-week journalists' dispute

By Our Labour Staff

The TUC printing industries committee is being asked to make another attempt to solve a 16-week strike by journalists at East Midlands Allied Press, Kettering. The request is being made by the executive of the National Union of Journalists, which on Friday was lobbied by two groups, one wanting a return to work and the other urging an extension of the action.

The executive agreed to increase weekly strike pay from £25 to £40.

Twelve journalists presented executive members with letters warning them that if the action was not called off they would have to renew their continued membership of the NUJ.

The dispute, involving 70 journalists, began over a fringe

benefits claim which was settled after the unprecedented intervention of the printing industries committee. However, a return to work was prevented because NUJ members would not work alongside nine journalists who had joined the rival, non-TUC, Institute of Journalists.

The dispute is affecting the *Northampton Evening Telegraph*, which is being produced in a reduced form by the editor, Mr. Ronald Hunt; the weekly *Wellingborough and Rushden News*, and the weekly *Market Harborough Mail*.

Settled: Mr. Denis MacShane, a broadcaster and member of the NUJ executive, has succeeded by nine votes in holding on to his seat after a no-confidence vote held among broadcasting members of the union.

Police 'inquiring into teachers' political views'

By a Staff Reporter

Lewes Labour Party has written to Mrs. Williams, Secretary of State for Education and Science, asking for an inquiry into alleged investigations by Special Branch officers into the "extreme views" of teachers at schools in East Sussex.

Mr. Jack Huntley, secretary of the party, said yesterday that a resolution had been sent to Mrs. Williams strongly objecting to police inquiries into the political views of teachers.

He could not reveal where his information came from, he said, but he had been informed that interviews of staff had been carried out with individual teachers in at least one school and with the headmaster of at least one other.

Mr. Huntley named Prideways Comprehensive School, Newhaven, and Hampton Park Secondary School, Eastbourne. Other schools where the police are alleged to have made similar inquiries are Tideway School, Newhaven, and Bexhill Grammar School.

The Department of Education and Science had acknowledged receipt of the Lewes Labour Party's letter and said that it had been passed to Mr. Rees, the Home Secretary, Mr. Huntley said.

Flu vaccinations after check on old folk's home

Old people in North Tyneside are to be vaccinated against influenza after the death of 16 residents at a council home at West Monkseaton, near Newcastle upon Tyne.

Health officials believe that specimens taken from Earsdon Grange old people's home have been identified as strain A influenza virus.

The residents of all North Tyneside Council's eight homes and those at private nursing homes in the area will be vaccinated in a campaign starting today.

The council said yesterday, however: "Although there is a strong likelihood that strain A has been the cause of the outbreak, we cannot say for sure that it caused all the deaths."

The first illness at Earsdon Grange was discovered on March 5, and the first death was on March 11. Of nine women and seven men who died, four were aged over 90.

Security warning

Pilferage could be costing business £2m a day, Mr. Rees, the Home Secretary, has said in an open letter to businessmen. He suggests that firms should seek police advice about crime prevention and make security a regular item on the agenda of board meetings.

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HOME NEWS

Inquiry into health gap between the classes

By a Staff Reporter

The Government is to launch an inquiry into the reasons why unskilled workers and their families have poorer health than the professional classes. Mr Ennals, Secretary of State for Social Services, announced yesterday.

Speaking to the Socialist Medical Association in London, he said that the Government was determined to reduce the inequalities in health between the different social classes. There was no evidence to suggest that differences in health standards among the social classes were narrower today than 40 years ago, despite the National Health Service and other social advances.

Giving figures showing that the health of unskilled workers and their families compares badly with that of the professional classes, Mr Ennals said: "The families of unskilled workers die younger, suffer more from disease, like heart disease, tuberculosis and lung cancer, have fewer of their own teeth, smoke more and so on."

When looking at causes for the difference in health standards between the social classes, he said, the different life-styles were highly suggestive, and housing was an obvious example.

Sir Douglas Black, chief scientist at the Department of Health and Social Security, had appointed three advisers to Commission a comprehensive survey. Mr Ennals said. They would include Professor Jeremy Morris, Professor of Community Health at the London School of Hygiene and Tropical Medicine, and Professor Peter Townsend, Professor of Sociology at Essex University.



Test hero: Derek Randall, who scored 174 runs in the second innings of the recent Test match against Australia in Melbourne, arriving yesterday for a civic reception in East

Retford, Nottinghamshire, where he grew up. Despite rain, he was driven through the town in an open car, about a thousand people turned out to greet him. Mr John Hobbs, the

Mayor, presented him with an engraved silver salver on the town hall balcony, and told the crowd: "No other person has done so much to put Retford on the map."

UK likely to get £120m energy laboratory

By Pearce Wright, Science Editor

A £120m laboratory for the Joint European Torus (JET) experiment to do research into the almost limitless source of energy available from a new type of nuclear fusion reactor is expected to be built at Culham, Oxfordshire.

The location of the laboratory has been part of a European dispute over the spending of £300m over the next five years on research into nuclear fusion energy, which is the combining of deuterium and tritium. Those are different forms of hydrogen: the first is obtainable from seawater and the second is manufactured.

Preliminary discussions over the dispute have resolved most of the difficulties before the meeting of the science ministers

of the European Council tomorrow. Culham is the most experienced fusion research centre in Europe and the home of a European design team under Dr P. H. Rebut, a Frenchman, established in 1974 to plan the new system.

However, as some of the research laboratories of the European Commission that belonged to the disastrous Euratom project are still an embarrassment, having little work, the commission, with the Italian Government, was pressing for February 1976, for JET to go to the laboratory at Ispra, north of Milan.

Other qualified contenders were Garching, in Germany, and Cadarache, in France. Informal negotiations over the past few months have produced plans for dividing work between Culham and the German and

French laboratories, to form a sensible research programme. It is also tacitly understood that the United Kingdom will place more emphasis on the novel alternative sources of energy development while France and Germany concentrate on thermal and fast breeder nuclear reactors.

As neither of those countries have offshore oil and their coal industries have been run down, both have far greater commitment to nuclear power than the United Kingdom.

A solution over the fusion project which agrees to the attraction at Culham will give the British Department of Energy the lever it needs to change the Atomic Energy Authority into a more general energy research and development agency.

One purpose of the change

is the United Kingdom is to harness the immense resources of Harwell for development and engineering of solar, tidal, wavepower, windpower and other renewable sources of power but, more important, to focus research on energy conservation methods through improving efficiency of combustion systems using fossil fuels.

That object is reflected in agreements recently signed with the International Energy Agency for research by 12 countries, three of which are in Britain will collaborate in the project.

Another project is to improve the efficiency of internal combustion engines.

Ombudsman's tax advice ignored

By Marcel Berlins

The Inland Revenue has refused to drop a claim for more than £500 against a taxpayer even though the Parliamentary Commissioner (Ombudsman) had found that the department's own maladministration was the cause of the tax liability being incurred.

The report of the Ombudsman, at the time Sir Alan Murray, referred to "administrative failures" and "quite unconscionable and indefensible delays" by the tax authorities, without which most of the tax liability would not have arisen. But his suggestion that the Inland Revenue should drop part of their claim was rejected by the department, and they have pursued their demand for the full amount unrelentingly.

In a letter Mr Davies, Minister of State for the Treasury, gave as one reason for disagreement the Ombudsman's report the possibility that "the implications of adopting his views in a particular case would be very far-reaching, and in these circumstances it is right that a department should be entitled to look beyond the individual case."

The complaint to the Ombudsman was brought by Mr and Mrs Roy Lewis, of Richmond, Surrey. Mr Lewis is a journalist, a former staff member of The Times and now a frequent contributor to it.

The details are complicated. Broadly Mrs Christine Lewis, with the help of her professional advisers, set up a trust in such a way as to attract, as they thought, certain tax exemptions. Details of the trust's settlement were sent to the Inland Revenue in June 1970.

A year later, in June 1971, the trustees were advised by the

tax office involved that the form of the trust fell outside the criteria laid down by the law for tax relief. Within a very short time, one month, an amended trust deed was sent back to the tax authorities, referred to Mrs Lewis's advertisement in the revenue for deciding that the original trust did not benefit from the tax exemptions claimed.

There was then a delay of nearly three years. It was in March 1974, that the Inland Revenue told Mrs Lewis's advisers that the amended deed, too, did not fall within the legal criteria for attracting tax exemptions.

The Inland Revenue then demanded more than £500 from Mr Roy Lewis, who was a beneficiary of the trust, even though he had received no benefit from it whatever, and was unlikely to for many years.

There is little doubt that, under the law, that amount is payable. The Lewises, however, contended that had the Revenue time in telling them that the trust was subject to tax liability, most of that liability would not have been incurred.

That contention was supported by the Ombudsman when the case was referred to him through Mr and Mrs Lewis's MP, Sir Anthony Royle.

In his report Sir Alan Murray says that the Chairman of the Board of Inland Revenue "admits that the department was badly at fault" and had conveyed his "sincere apologies" to Mr and Mrs Lewis.

However, the department's claim for the full amount, among the reasons given for its attitude was that responsibility for submitting trust deeds which met

the tax concessions sought was that of the professional advisers, and that they were not entitled to assume that "silence means consent" on failing to hear from the tax authorities.

Sir Anthony Royle, following a negative response to a question asked in the House of Commons, received a letter from Mr Davies which reiterated the arguments used by the Inland Revenue when responding to the Ombudsman, and added that the department had to look beyond the individual case and study the implications of accepting the Ombudsman's views.

The dispute is not yet over. Mr Lewis has appealed to the special commissioners, who are in effect the appeal court on tax decisions. It seems that legally he is not on strong ground on the pure tax point, and as a result he has decided to fight the case on the basis of his brief did not extend to coming to a judgment on whether the Inland Revenue had behaved properly.

The case is also pending before the House of Commons Select Committee on the Parliamentary Commissioner, which looks into the activities of the Ombudsman and can make recommendations to Parliament about the complaints he has dealt with and the response obtained from departments to his findings.

Mr Lewis believes that his experience has called into question the efficiency of the Ombudsman's office, and that there is a need for an Ombudsman if departments are to be completely reformed and refuse to make good the results of their maladministration.

40 Revenue employees to every 10,000 taxpayers

The number of people employed in the Inland Revenue, the number of people paying direct taxes, and the number of revenue employees for each direct taxpayer were:

Year	Revenue employees	Direct taxpayers
1944-45	55,746	14,600
1945-46	52,598	15,500
1946-47	50,533	16,800
1947-48	48,182	18,200
1948-49	45,918	19,300
1949-50	43,791	20,400
1950-51	41,262	21,700
1951-52	38,110	23,000

Treasury, March 23
Income tax: The effective rates of income tax for married men with two children under 11 years, whose income was all earned, were as follows for the years named:

Year	Effective rate
1970-71	25.6 per cent
1971-72	25.6 per cent
1972-73	25.6 per cent
1973-74	25.6 per cent
1974-75	25.6 per cent
1975-76	25.6 per cent
1976-77	25.6 per cent
1977-78	25.6 per cent

Treasury, March 23
European Community business: From June 30, 1975, to February 29, 1977, the date of the latest available volume of the Official Journal of the European Communities, 5,422 council and commission regulations and 1,557 other items, including directives and decisions, were published in the Official Journal.

From March 1977, the House of Commons Scrutiny Committee examined 174 EEC documents and recommended 194 documents for further consideration by the House. Of those, 121 documents have been debated on the floor of the House and 15 documents in standing committees.

Concessionary fares: Expenditure on concessionary fares for the elderly by local authorities in England and Wales was about £61m in 1975-76 and is expected to be about £74m in 1976-77, both at current prices.

Transport, March 21
Education: In January 1976, there were 440,093 under-fives receiving education in maintained schools in England, with some provision being made by all local education authorities.

Answers in Parliament

A periodic digest of information given in parliamentary written replies, with the sources and dates on which they appeared in Hansard.

Drinks and tobacco: In 1976 consumers' expenditure on alcoholic drinks is estimated to have been £1,066m. Average expenditure a head of the population aged over 16 is: alcoholic drink £148, 1970-71, £181,000 (22.2 per cent); 1971-72, £181,000 (22.2 per cent); 1972-73, £181,000 (22.2 per cent); 1973-74, £181,000 (22.2 per cent); 1974-75, £181,000 (22.2 per cent); 1975-76, £181,000 (22.2 per cent); 1976-77, £181,000 (22.2 per cent); 1977-78, £181,000 (22.2 per cent).

Wine duty: Since January 1974, the excise duty on table wine, including the special surcharge imposed from December 16, 1976, has increased by 33 per cent.

Life expectancy: The life expectancy at birth in the years named is as follows: 1960-1961, men 68.5 years, women 72.4; 1961-1962, (68.7, 72.6); 1962-1963, (68.8, 72.7); 1963-1964, (68.9, 72.8); 1964-1965, (69.0, 72.9); 1965-1966, (69.1, 73.0); 1966-1967, (69.2, 73.1); 1967-1968, (69.3, 73.2); 1968-1969, (69.4, 73.3); 1969-1970, (69.5, 73.4); 1970-1971, (69.6, 73.5); 1971-1972, (69.7, 73.6); 1972-1973, (69.8, 73.7); 1973-1974, (69.9, 73.8); 1974-1975, (70.0, 73.9); 1975-1976, (70.1, 74.0); 1976-1977, (70.2, 74.1); 1977-1978, (70.3, 74.2).

The figures are based on the mortality statistics during the periods shown, and do not represent the expectations of life of people who were born in those years.

Social Services, March 17
Induced births: The estimated number of induced births in NHS hospitals in England and Wales and their percentage of total NHS hospital births are as follows: 1970, 181,000 (22.2 per cent); 1971, 203,000 (23.6 per cent); 1972, 205,000 (23.3 per cent); 1973, 232,000 (27.2 per cent); 1974 (provisional), 246,000 (40.8 per cent).

Social Services, March 21
Gas central heating: A sample survey in 1975 indicated that about 4.24 million homes in Britain had gas central heating. Comparable figures for earlier years were: 1966, 0.65 million; 1967, not available; 1968, 1.09 million; 1969, 1.54 million; 1970, 1.88 million; 1971, 2.21 million; 1972, 2.59 million; 1973, 3.14 million; 1974, 3.80 million; 1975, 4.24 million.

Six contestants for Grimsby Lab candidacy

Grimsby Labour party on Saturday drew up a short list of six possible candidates for the forthcoming by-election in Grimsby, following the death of Mr Anthony Crosland.

They are: Mr Richard Leonard, aged 46, a journalist and formerly MP for Romford; Mr Roger Dainton, aged 42, a local councillor; Mr Rees, the Home Secretary; Mr Keith Kyle, aged 51, the television reporter, who can make four broadcasts for Labour at the by-election; Mr John Marks, aged 36, a university teacher from Aberystwyth; Mr Ananda Miah, aged 36, a local councillor; and Mr Roger Udd, aged 36, a research fellow in industrial relations at Oxford.

The party is expected to make its choice in about five days' time. At the last general election, Mr Crosland had a majority of 6,982 over the Conservative in a four-cornered contest.

Clergyman wins crossword regional final

From Edward Akenhead
Crossword Editor, Edinburgh
The second regional final of the 1977 Crossword Championship took place at the George Hotel, Edinburgh, yesterday. It was attended by 67 competitors, 30 minutes for each puzzle without a break, and a final round being decided on three bonus points.

The winner, who was one of the national finalists last year, was the Reverend Colin Watson with 61 time bonus points, and the runner-up, with 79 time bonus points, was Mr Peter G. Hansen, a university teacher and a newcomer to the championship.

Prizes were also presented by Mrs Lindsey Ramsay, on behalf of Cutty Sark Scotch Whisky, to Mr Tony Parry and Lieutenant Colonel J. K. Brown, who came third and fourth with 70 and 61 time bonus points respectively.

WEST EUROPE

EEC leaders agree on need for fund to stabilize prices

From Michael Hornsby, Rome, March 27

EEC heads of state and government concluded their European Council meeting in Rome yesterday in much better mood than has often been the case at such occasions in the past. Mr Callaghan, who was in the chair, described it as "a good conference atmospherically".

The most clearly positive outcome was the decision to invite Mr Roy Jenkins, as President of the European Commission, to the seven-nation London summit in May.

The decision is seen as setting an important precedent—albeit not one admitted publicly—for future Community representation at restricted international gatherings.

Agreement was made possible by a graceful climbdown by President Giscard d'Estaing who under Gaullist pressure had earlier been opposed to any Commission presence in London.

President Giscard d'Estaing said that the summit was "an appropriate solution" which he "had had in mind for a long time". In fact, it appears to have been a telephone call last Thursday evening from Herr Schmidt, the West German Chancellor, which brought the President round.

The agreed position is as follows: "The President of the Council and the President of the Commission will be invited to take part in those sessions of the Duvelling Street summit at which the Community's presence of the Community are discussed. Examples of such items are negotiations about international trade and the North-South dialogue."

Mr Callaghan explained afterwards that the summit discussion moved from the economic sphere to purely political matters—he cited South Africa and the Middle East as examples—Mr Jenkins would be asked to withdraw.

Of more far-reaching importance may well turn out to be the emergence of a broad agreement on the need for a common fund to finance buffer stocks to stabilize the prices of selected commodities.

Mr Callaghan said that there had also been agreement to study the possible global extension of the "Staber" system operated by the EEC and some African, Caribbean and Pacific developing countries. It offers cash compensation to producers of raw materials for loss of export earnings because of sudden fluctuations in trade.

This should make it possible for the EEC to present a united front at the final stage of the North-South dialogue. Mr Callaghan said. Foreign ministers of the Nine would work out the details of the Community position next month, and then there would have to be coordination with other industrialized nations.

On the basis of his recent discussions with President Carter, Mr Callaghan felt confident that it would be "very easy to get a common position with the United States on a common fund for raw materials" and on a synchronized approach to the North-South dialogue generally.

There appears to have been a significant shift by Herr Schmidt, who had hitherto been very cool to the idea of a common fund. He is still more reserved than anyone else, and exacted from his colleagues their agreement to urge the Soviet Union and other communist countries to give greater financial assistance to developing countries.

The meeting also welcomed the general thrust of the European Commission's proposals for immediate remedial measures to prop up steel prices and for the longer-term structural reorganization of the steel industry.

Steel proposals, page 15

Silkin farm price plan fails to bridge gap

From David Cross, Brussels, March 27

The European Community's farm price negotiations ground to a halt yesterday with little visible progress being made but with the ministers of agriculture still unwilling to abandon the April 1 deadline for an agreement.

The main problem is to bridge the enormous gap between the British and the Benelux countries over the size of any dairy price increase. The British are still calling for a virtual freeze, while the Belgians, in particular, are demanding generous treatment for their producers in the run-up to next month's general election.

In an attempt to make the European Commission's original offer of a 3 per cent milk price rise in the autumn more palatable, Mr John Silkin, the British Minister of Agriculture, in his capacity as acting president of the Council of Ministers, last night suggested an immediate 2 per cent increase.

This would be further sweetened for the Benelux countries by giving them an extra 2 per cent and by abandoning attempts to get dairy farmers to pay a 2½ per cent

tax on their products as suggested by the Commission.

To win over the British delegation, led by Mr Gavin Strang, parliamentary secretary at the Ministry of Agriculture, Mr Silkin suggested a consumer butter subsidy of up to 10p a pound to be financed entirely by the Community. This would more than offset the 10p a pound rise likely to take effect in Britain this year.

He also suggested that the 2 per cent milk increase should be waived in Britain.

These conciliatory moves have so far been rejected by both the Benelux countries and the British. The West Germans, too, have voiced strong reservations about the butter subsidy on the ground that the cost would be too high.

Mr Strang has said that a butter subsidy is essential if the British Government is to accept such proposals as a devaluation of the so-called green pound.

Criticising Mr Silkin's ideas, Mr Christian Bonnet, French minister, remarked caustically that it was lucky his delegation had strong hearts. Otherwise they might have needed to summon an ambulance.

Fears for private schools if Spanish left gains power

From Tim Devlin, Education Correspondent, Tarragona, March 27

More than 1,500 parents with children at private schools all over Spain attended an international congress in Tarragona, near Barcelona, this weekend and expressed their anxiety about the effects of a left-wing victory in the general election in June. Representatives from eight countries, including Britain, were at the congress.

Today the conference announced a memorandum calling on all Western European governments to honour the United Nations convention on human rights respecting the rights of parents to send their children to private schools.

The memorandum urged governments to give vouchers to parents to send their children to state or private schools the value of the vouchers being the average cost of state education. The British Conservative Party has promised to allow voucher experiments if it wins the next election.

Many speakers spoke of the dangers of private schools in Spain having to close and religious education being neglected. Parents complained that classes in state schools were too large.

Antonio Abello, aged 17, a pupil at the school where the conference took place, said: "We are seeing in Italy that the private schools are being handed in areas of socialist dominance. We are afraid the same could happen in Spain."

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Danish printers reject dismissals

From Geoffrey Dodd, Copenhagen, March 27

The management of Berlingske Tidende announced at the weekend that it has dismissed the 1,000 printing workers who had been sent home on January 30 for obstruction.

All outstanding work would be sent to the firm which would be sent to the printers through the labour offices, but they are not available.

To receive unemployment pay the dismissed employees will have to register at a labour office and a refusal to accept work offered through the office would mean the loss of benefits.

Mr Olaf Poulsen, the Berlingske general manager, said today that it was still the company's intention to continue publication of its newspapers and magazines. The newspaper provided about 25 per cent of total Danish press circulation. He added: "It is not impossible that we will engage some of the old employees."

Protest actions, started when Berlingske's decision was made public last night, stopped the

Sunday edition of another national newspaper, Politiken, just as it was due to go to press. A Berlingske subsidiary, Jydsk Tidende, appeared because it was printed on outside presses.

Mr Poulsen said the dismissals had been in response to union statements that the employees would not obey the court order to return to work. He was not prepared to indicate the next step but he agreed that it was very early to say the management was not to journalists and other employees.

In January the management announced that it faced a severe loss for 1977 unless new terms could be introduced for printers involving reductions in staff and pay. The printers' union (branch) could accept the loss estimate or any suggestion of reduced pay.

Deliberate obstructions caused delays in production throughout January. When the printers refused to work changed shift times on January 30 the management sent the entire printing staff home.

The 228-year-old newspaper has not appeared since.

Anarchist unionists rally outside Madrid

From William Chislett, San Sebastián de los Reyes, March 27

The long-dormant Spanish anarchist trade union movement, the National Confederation of Workers (CNT) sprang to life in San Sebastián de los Reyes, 10 miles outside Madrid, today, when about 8,000 people packed the bullring here for the first authorized meeting since the end of the civil war.

Waving the red and black flag and chanting "Anarchy and freedom," people arrived from all over Spain by car, bus and even racing bicycle.

Founded in 1911 the CNT had an estimated two million members by the time the civil war started in 1936. After the war many members went into exile and a number of those who stayed behind faced imprisonment or execution.

Since the death of General Franco, the CNT has been trying to reorganise itself. Today it showed that it had a nucleus of members—although it was hard to tell who there was a convinced sympathiser or just an onlooker. After all, left-wing rallies are still a novelty in Spain. There was not a single uniformed policeman in sight.

The overwhelming majority of people in the bullring were students, many of them bearded and long-haired. But there were also some old people, some of whom had fought in the defence of Madrid until the end of the civil war.

Señora Federica Montseny, the previous head of the CNT, was unable to attend as she is still not allowed to return from exile in France.

The organization of the meeting was true to the spirit of anarchism. There were no seating arrangements as people clambered all over the place and the CNT anthem and speeches relayed through loud speakers kept on fading. A large picture of Bakunin, the nineteenth century Russian anarchist, who greatly influenced the Spanish movement, was held aloft.

Señor Juan Gomez Casas, the secretary general of the CNT, who spent 14 years in prison, told the euphoric crowd that the CNT was not dead and that the CNT was in the throes of reorganisation.

He called for a minute's silence for all those who "had fallen for liberty". The silence was quickly broken by someone at the back of the ring shouting an insult. This was almost immediately drowned by shouts of: "Long live freedom!"

Señor Luis Edo, the Catalan delegate, told the crowd that for the CNT there was no difference between ordinary and political prisoners and all should be released. Eighteen of its members are still in prison.

The CNT believes in a basic way of life, a form of society with everyone controlling and taking part in the means of production.

When I asked an old anarchist at my side what was the difference between anarchism and communism, he replied: "We believe in a free society whereas the communist one is state totalitarianism; another form of fascism." Both his sons are CNT members. The organization will not take part in the general election as it does not believe in elections.

The Popular Socialist Party of Professor Enrique Irujo, Galician, had a meeting in Madrid building last night, attended by an estimated 25,000 people. Speakers called for a united socialist platform for the general election.

"Spain tomorrow will be republican", was a popular slogan.

Spain and Mexico are expected to reestablish diplomatic relations after 40 years.

Corsican army post blown up

Bastia, March 27—Five gunmen blew up a French Army outpost here at the weekend after overpowering four soldiers, police said today.

One of the soldiers reported as saying they belonged to the Corsican National Liberation Front, a militant autonomist group. Earlier a cork deport was destroyed by a bomb at Forêt-Reuter.

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Anarchist unionists rally outside Madrid Barre call for discipline in war on inflation

From Paul Martin
Paris, March 27
M. Barre, the Prime Minister, today reviewed the first six months of his war on inflation, declaring that political considerations would not divert the Government from its task. Opening an international fair in Lyons, he called for "discipline" from all sections of society in the months ahead. In words that had an added sting, following the left's advances in the municipal elections, M. Barre said no "magical remedies" existed to fight inflation, reduce unemployment, encourage investment and reduce the balance of payments deficit. Only the cooperation of all concerned could ensure success.

Among the measures he announced however was a 1000m franc (£470m) to stimulate investment in industry which would be divided equally between large and smaller enterprises.

Turning to unemployment, the Prime Minister said it was impossible to come up with instant solutions. But proposals were being studied to counter unemployment.

M. Barre pointed out that the immediate results of his war on inflation had been favourable. Although price rises could be expected, the Government was determined that the purchasing power of the French people would be maintained.

With the bit between its teeth after its election success, the left may not be in the mood to "cooperate" as M. Barre would wish, in the period leading up to the parliamentary election next year.

However many Frenchmen will find M. Barre's sober tones a welcome change from the hyperbole of recent weeks. His modesty and record of moderate achievement have earned him respect since he took over as Prime Minister in September.

Doom-laden forecast of energy gap

From Richard Davy
Königsplatz, March 27
In probably the most doom-laden of its annual conferences, the Anglo-German Association, which had its twenty-seventh meeting here at the weekend, turned its main attention from politics to the energy crisis.

It was given terrifying estimates of the gap between supply and demand that would be opening between 1985 and the year 2000 even if the best is made of known sources.

Yet protest groups have virtually brought to a standstill West Germany's ambitious nuclear energy programme. Some of the protesters were at the conference to contest the apocalyptic figures or to argue that more money should be invested in saving energy and developing alternative sources.

Mr Frank Chapple, general secretary of the Electrical, Electronic and Plumbers Union, called for the rapid development of nuclear energy as the only way of avoiding threats to living standards.

Mrs Shirley Williams, the Secretary of Education, said that parliament must begin to make private interests groups answerable to the public and that too much secrecy was surrounding discussions between interest groups and governments.

This was echoed by Germans worried by the shift of decision-making away from Parliament to bureaucrats and technocrats and by the rapid growth of direct action groups outside Parliament.

Mafia trial papers go missing

From Our Correspondent
Rome, March 27
Court documents relating to proceedings against several Calabrian Mafia members have disappeared from courts at Reggio Calabria, according to a Calabrian Socialist Deputy. Some of the cases allegedly involved local politicians.

The claim, made in a parliamentary question to the Justice Minister, came six months after judicial investigation was opened into allegations that the Mafia had infiltrated the legal system in Calabria.

The Deputy, Signor Salvatore Frasca, said inquiries made by a magistrate recently appointed to Reggio Calabria disclosed that 19 court dossiers had disappeared.

He said the files of a trial against a Mafia gang charged with murder, armed robbery and extortion were found in the home of a person who ran a photocopying service in the law courts.

21 Poles leave cruise ship

The Hague, March 27—Twenty-one Polish passengers failed to rejoin the Polish cruise liner Stefan Batory when it left Rotterdam for London yesterday, Dutch police said. Three juries asked for political asylum. There was no word from the others.

The Stefan Batory arrived in Rotterdam on Friday.

OVERSEAS

UN again fails to make progress in search for agreement to combat international terrorism

From Peter Strafford
New York, March 27
The United Nations has had another attempt at doing something about international terrorism, and once again it has made little visible progress.

At the end of two weeks of meetings last Friday night, a special committee reached agreement only on a document setting out the differences.

The basic problem, as so often before, was that most Western countries want action against terrorist activities regardless of the terrorists' motivations, whereas many of the Arab and African countries believe that terrorism can be excused if it is carried out in the name of national liberation.

The difference showed up in an exchange last Thursday between Mr Paul Ffot, the British

delegations, and Mr James Lutabazibwa Katoka of Tanzania. In a statement of the British position, Mr Ffot said he thought the best policy for the United Nations was to concentrate on acts and victims, rather than perpetrators or motives.

Mr Katoka replied that people who were struggling for liberation were by no means terrorists. In his view there should be a clear demarcation between wanton banditry, carried out without cause, and the activities of national liberation movements.

This was only the second session of the committee, which was set up in 1972 as a polite way of burying the attempt made that year by Dr Kurt Waldheim, the Secretary-General, to secure action

against terrorism. The issue will now be referred to the General Assembly when it meets this autumn, to decide if more should be done.

The view of the Arab and African states is that international terrorism is certainly to be deplored, but that the United Nations should make a careful study of its underlying causes before it decides what to do. These causes, in their opinion, include imperialism, colonialism and racialism.

There is to be a meeting in August of a similar committee, which will discuss the narrower topic of the taking of hostages. This is the result of a West German move last year, and the hope is that more progress will be possible with this more easily defined subject.

World water crisis talks achieve little

From a Correspondent
Buenos Aires, March 27
Perhaps the main achievement of the first world water conference, which ended here on Friday, was its decision not to set up a special body to deal with the world's growing water crisis.

Throughout the two-week conference African states pressed for the establishment of a special fund to improve water supplies in third world countries, to be administered

by a United Nations centre for water resources.

Those proposals, however, proved stillborn in the face of resistance from the industrialized countries, arguing that they would simply add extra flab to the United Nations bureaucracy, and from the Arab nations, likely to be required to provide much of the finance.

Both declared instead that problems like drought, floods and the already disastrous lack of pure drinking water in Third World countries could be tackled by expanding

existing organizations and regional arrangements.

Thus although the conference did manage some discussion of serious problems amid the inevitable political bickering, it has achieved nothing concrete.

The problems are simply being handed back to the General Assembly and to individual states, with a plea that the conference's recommendations on the need for accelerated development and orderly administration of the world's water resources, "be effectively implemented".

Homosexual leaders get pledge from Carter aide

From Our Own Correspondent
Washington, March 27
A deputation of homosexuals was received at the White House yesterday by one of President Carter's senior advisers, who listened to their grievances about discrimination, principally in federal government employment.

"I just wish the people of this nation could have heard what I heard today," Miss Margaret Costanza, Assistant to the President, said afterwards. Homosexuals were a part of the population "oppressed to the point where they are afraid even to speak".

However true that might be in general terms, it is not true of the activists whose leaders were enthusiastic over their breakthrough in being noticed at the White House.

One of them said that Miss Costanza had given them a commitment to reform that might, in time, become comparable to Abraham Lincoln's emancipation of the slaves and Harry Truman's racial integration of the armed forces.

"This is the first time in the history of this country that a President has seen fit to acknowledge the rights and needs of some 20 million Americans," Miss Jean O'Leary of the "National Gay Task Force" said.

Mr Carter was at Camp David at the time of the meeting, but it would hardly have been held without his authorization, although Miss Costanza's office declined to comment whether this was so.

Arab troops to stay in Lebanon

Cairo, March 27—The Arab League agreed today to renew the mandate of the 30,000-man Arab peacekeeping force in the Lebanon for another six months. Mr Mahmoud Riad, the league's secretary-general, said.

The meeting of foreign ministers or their representatives also agreed that Arab states should continue to share the \$80m (£53m) cost of the peacekeeping operation.

According to last October's Cairo agreement, which ended the civil war in most of Lebanon, Saudi Arabia and Kuwait will pay 20 per cent of the cost, the United Arab Emirates 15 per cent, Qatar 10 per cent and the other Arab states share the remaining 35 per cent.

The council began its meeting yesterday with a warning from Mr Riad that immediate action was needed to restore peace in southern Lebanon where fighting has continued despite last November's ceasefire.

Katangan rebels capture railway town

Kinshasa, March 27—Katangan insurgents invading from Angola have overrun an important road and rail town of Mutshasha, 60 miles from the copper-mining centre of Kolwezi, reliable sources reported today.

Radio contact with the town was lost yesterday and there is no news of the Zaïre garrison. The local railway station master who left the town said the rebels were warmly welcomed by many of the 5,000 inhabitants.

President Mobutu had planned to fly a group of foreign reporters to Mutshasha yesterday to disprove reports that the town had fallen. The flight was cancelled without explanation.—AP.



Mr Cyrus Vance, the Secretary of State (right), leaving the American Embassy during his first day in Moscow yesterday.

Muzorewa demand for referendum

From Michael Kolpe
Salisbury, March 27
Bishop Abel Muzorewa, the leader of one of Rhodesia's four African nationalist factions, today called on Britain to organize and supervise a national referendum to elect a national leader to whom the Smith Government could hand over power.

The Bishop was addressing 5,000 delegates attending a congress of his United African National Council.

Shortly afterwards Mr Smith, the Prime Minister, said he would be happy to have an international power acting as a referee or adjudicator to a referendum. However, it was clear that the bishop and the

Prime Minister differ substantially in their conception of a possible referendum.

The bishop said it should be a national one in which all blacks and whites over 18 would take part and its purpose would be to elect a national leader to whom Mr Smith could hand over power immediately.

Told this as he was leaving for South Africa, Mr Smith said that the idea was a "non-starter". His government had a clear mandate to act on behalf of the whites and a referendum would be an exercise to produce a leader of black opinion.

The Rhodesian leader was leaving for a two-week holiday in South Africa, during which he is expected to discuss a Rhodesian settlement with Mr

Vorster, the South African Prime Minister, and Dr Owen, the British Foreign Secretary.

At the congress in a Salisbury township, Bishop Muzorewa criticized Britain for the way it had let the people of Zimbabwe (Rhodesia) down. The British had several times attempted to "sell us down the river" but they had failed. Now they were sending Dr Owen to consult the so-called front-line states.

The "masses of Zimbabwe" wanted a referendum to choose a national leader on the basis of one man one vote. Nothing less would satisfy them. Britain should organize such a referendum immediately and stop the needless bloodshed and suffering.

Podgorny view of the road to Rhodesia

From Nicholas Ashford
Livingston, March 27
Like thousands of visitors to Zambia before him, President Podgorny of the Soviet Union today stood by the Zambezi River and gazed across the Victoria Falls towards Rhodesia.

Through binoculars, the Soviet leader examined the Victoria Falls bridge spanning the gorge which separates Zambia from its white-ruled neighbour.

At a lunch at the nearby Mosi-o-Tunya hotel, he described the Zambezi as "the border which divides today's Africa". In Rhodesia and South Africa, he said, "mass terror, torture and killings have become events of everyday life".

The President challenged the Western powers who "talked about human rights to go and see what was happening south of the Zambezi where the violation of human rights was the rule of law".

President Podgorny's appearance a few hundred yards from Rhodesia is of symbolic significance.

His country is the chief supplier of arms to the guerrilla forces of the Patriotic Front and it has longstanding links with Mr Joshua Nkomo's Zimbabwe African People's Union wing of the Patriotic Front, which has its bases in Zambia. The Soviet leader is to hold talks with Mr Nkomo tomorrow.



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are modifications in detail introduced unobtrusively over the years. But those appealing for the first time now set the Silver Shadow II a Mark apart. They include: automatic two-level air-conditioning, rack-and-pinion steering, modified front suspension, a re-designed fascia, front anti-lift panel, wrap-around bumpers and a new twin exhaust system.

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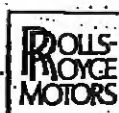
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Mr Ram announces to a crowd of his followers that he is joining Mr Desai's Cabinet.

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Home Affairs: Charan Singh.
Defence: Jagdish Ram.
Foreign: Atal Behari Vajpayee.
Information and Broadcasting: L. K. Advani.

Dr Shtern will be
allotted to

Hu's death seems to have pushed Ting Ling over the brink from novelist to revolutionary and she became a member of the communist party about two years later. Her novel, she wrote at the time *Shui* (Flood), was acclaimed by the communists as a significant development of Chinese proletarian literature.

Prosecution orders were obtained against seven defendants in January, 1973, but they were not arrested because the Liquidator feared that the enforcement would result in an industrial fracas and the destruction of valuable stores and machinery. On June 14, 1973, the company entered into a contract of sale with a purchaser acceptable to the committee, and stores were disposed of as who was to be rated after that date.

Who, if anyone, was liable for the general rates for the relevant period? Section 16 of the General Rate Act provided that "every occupier of property... shall be liable to be rated thereon in respect of the hereditaments

SIR JOHN PENNYCUICK, QC, concurring in dismissing the appeal, said that the Liquidator was neither the Liquidator nor the occupation of the factory. Section 16 rendered occupied property liable for general rates, but not hereditaments. Whether the Liquidator was in occupation was a straightforward question of fact, and the Liquidator was in occupation, on the evidence, that day, work-in and the committee were in actual occupation and there was no question of any party being in occupation by both parties, nor occupation by both parties, nor any evidence of distinct possession existing side by side. On the facts, the Liquidator had been in occupation of the factory.

He added: "It was not an act of justice because I was not guilty, but that does not matter now. All that counts is that we will be reunited with our children."—Reuter.

Many people were injured and scores arrested in the clashes and officials said police

The agreement was reached after six rounds of meetings in two continents. The sum now available falls short of some early hopes. Informally, a target of \$9,000m was mooted. But this goal depended on the willingness of some Middle East oil exporters, who have joined the IDA donors' club for the first time, to put up rather more money than they eventually did.

In the end, the rich traditional donors agreed to find

Funds for the IDA come from five sources: the initial subscriptions of its rich members; periodic replenishments, which are by far the most important element; special contributions made by some members; transfers of money from its parent, the World Bank; and the IDA's own accumulated net income.

In Lucerne, Henrique Mecking of Brazil, who is losing 5-4 to Lev Polugaevsky of the Soviet Union, had a slight advantage when their tenth game was adjourned. —Reuter

The latest circulation figures gave it 260,000 readers on weekdays and 250,000 on Sundays. But these were about 100,000 less than five years ago, and the paper faced competition from *The New York Times*, the *Daily News* and the *New York Post*, as well as *Newsday*, the *Long Island daily*, all of which have been trying to expand their readership in Queens.

The *Long Island Press* was a member of the Newhouse Group, a large newspaper chain. Mr. Starr added that it had spoken out on civic causes for almost half a century, "but a fine newspaper can do good things only if it is economically secure."

The newspaper had made a great effort to survive, by in-

RIS JURDRSHIP said that after a divorce in 1975 the registrar ordered the husband to transfer to the wife all his interest in the former matrimonial home, subject to the wife paying the mortgage. He said that the property was not to be sold until the youngest boy was 17 or the wife remarried. A few months later the husband was charged with a gun and had shot dead a police officer, an ambulance man and a woman friend of the wife. His pleas of guilty to manslaughter on the grounds of diminished responsibility were accepted and he was sentenced to life imprisonment.

French policy in Tunisia has appeared in recent months to pursue two divergent courses. The search for a means of reconciling the requirements of the French interest in North Africa with the claims of Tunisian national feeling has gone on almost continuously and has still not been abandoned. Yet from time to time the French Government appears violently to interrupt its own work by a decided step in the opposite direction. No doubt can exist that the

to the summonses to vary the transfer of property order and to appeal out of time from the registrar's order. The summons in Parliament had enjoined the court in considering capital and costs as final and not subject to variation.

It had been submitted that although it could extend the time for appealing against the registrar's conduct in 1975, and then vary the order in the wife's favour, it was not given the power of the court to extend the time for an appeal as a device for entertaining an application for rescission of the divorce on circumstances making the firm order would be a wrong exercise of discretion. It was urged that defeat the clear enactment of Parliament.

However, leave would be given to allow out of time and allow the appeal in part. The embargo on the sale of the property was lifted. The husband's assets could never have been included and a summons to vary the husband's sum was to be deleted subject to suit being filed by the husband's solicitor by 22.50.

Light B., 22.50.

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7



7

	Depth (cm.)		Conditions	Weather (5 pm)	
			Off Runs to plate heart		°C
dermat	1 30	Piste	Good	Poor	-1
Some slopes still good	100	Good	Varied	Good	-6
Horiz	115 180	Good	Powder	Good	-1
Heavy snow on lower slopes	210 320	Good	Varied	Good	2
In 2000	160 255	Good	Heavy	Fair	6
Plagne	160 255	Good	Heavy	Fair	6
Lower slopes still good	0 230	Fair	Varied	Closed	7
Anton	155 285	Good	Heavy	Good	3
Snowing above 2,000 metres	155 285	Good	Heavy	Good	3
Enges	155 285	Good	Heavy	Good	3
Runs close					

The above reports, supplied by representatives of the Ski Club of Great Britain, I refer to lower slopes and U to upper slopes. The following reports have been received from other sources:

By Norman Fox
Football Column

Football Correspondent—Luxembourg in a World Cup qualifying game at Wembley next Wednesday, will again bear little resemblance to the team that Don Revie's latest choice, announced last night, contained no new caps but was another new combination for the Manchester City player, Tuart, will start as a 4-3-3 formation, aligned as follows: goalkeeper, Watson, Hughes, Cherry; Tuart, (or Francis), Keegan; Hill, Kennedy, Shannon, Royle, Hill, Revie. "I don't think it is necessary to stick to this system." It depends on how Luxembourg will play," he said. "If they play like they did in the World Cup group, are expected to play ultra-defensive football, and if they do, England will probably have to play for 90 minutes in the field after perhaps 10 minutes. Tuart has knee ligament trouble but will play on the right side as he recovers, with Hill on the left."

Mr. Revie said: "I don't think it will be all that easy to break through the defence. The defence is at the back. I've always thought this group would not go on goal difference, so we've got to look for a way to break down a team with against nine defenders."

He virtually all of the tactical number games and will be expected to attack with two wingers, albeit within yet another experimental formation. Wingers disappeared from the team in the 1966 All Russia League, whose success in the 1966 World Cup set up a chain reaction that quickly had clubs and players looking to the other or not they had the players to carry out the essential quick counter attack.

We have seen Mr. Revie try 4-3-3 and briefly 4-2-4 against the Finns. The team announced yesterday will probably explore the possibilities of a 4-2-4, which is the essence of a lasting tactical theme, Mr. Revie always comes back to what he considers the most effective formation. In the 1966 World Cup, the half played back from the goal line by wingers fast enough to get behind the defence to hit the path of one or two tall strikers.

Admittedly, the outwinging game is difficult for defenders and depends on the wingers being accurate. Hill, for all of his skill in tight corners, is not known for his accuracy in the final third of the pitch. Certainly he can get the ball into the path of one or two tall strikers but too often the defen-

By Geoffrey Green

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By Gerald Sindsiad

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The shocks came thick and fast.

The Scottish Premier League was the first to be shown on television, with the first game, a 0-0 draw between Aberdeen and Celtic, being broadcast on the first night of the season. The game was shown on the first night of the season, with the first game being a 0-0 draw between Aberdeen and Celtic. The game was shown on the first night of the season, with the first game being a 0-0 draw between Aberdeen and Celtic.

Liverpool and Bristol City are locked in a fixture tangle which

could mean that the degradation of the league championship and the relegation issue will not be settled until the middle of June. City, well behind with their fixtures, are further embarrassed by the postponement of their home game with Liverpool on April 23, the date of the FA Cup semi-final round. Liverpool, trying for a European league and FA Cup treble, have offered to play at Bristol on June 18.

Alan Dicks, the manager of City, said yesterday: "There is no way we can accept that."

ders are given a better than even chance of forcing it away.

The theory is that if enough countries are approached, it will be met by Royle. It may work against Luxembourg, but as with the team selection itself, it is a matter of time before so much the same method against Luxembourg last year and still found the penalty area so crowded that the reserves had to take effect. Ominously, too, the England team yesterday played against the Reserves, "strengthened" by the inclusion of the 1980 2-0 win with Mariner scoring both goals, one from a breakaway through the centre. Tuszart has not yet met Luxembourg's only way to embarrass England is expected to come through this method.

A mood of impudence around Mr Revie's failure to compose a theme, is now darker than ever, but his defence is still based on his own record, and his lack of concern for his team's continuity. That argument rarely gains sympathy at any level of the game.

Mr Revie's club manager, with statistics and experiments with several different players at a moment of crisis. There is no room for a defence team to run out in a game between Johnny Giles' XI and Paul Madeley's team on Saturday.

The Welsh manager, Michael Smith, with only 14 of his original 16 after John Thomas and Malcolm Page had withdrawn through injury. Smith said yesterday that "Tommy's injury has completely upset our plans in attack. There is no way we can adequately fill the position. With only 14 men, we will have a big problem."

The Republic of Ireland, who meet France in Dublin on Wednesday, have a defence team to run out in a game between Johnny Giles' XI and Paul Madeley's team on Saturday.

One of Everton's unsuccessful efforts. Letchford's attempt is disallowed because of a foul on Daines.

By Tom German.

[illegible]By Clive White .
Glenn Feldman, Gl

divine Legator's unwelcome arrival, the dragging match between Bristol City's curious aversion to goals (for or against) it was hardly any surprise that together they played out a dull, aimless draw at Filbert Street on Saturday. A lot of the paying public, however, were not so keen to see a draw, and heatedly side-stepped the outcome, one of only three in the league. Those absent were, perhaps, blissfully unaware of the importance of the game, with the lure of a possible promotion to the premier of the second division providing the motivation. As it was, a draw was not to be helped by the kickers, their cause, much to their chagrin, tickling over.

Bristol City was no doubt the better team, but the referee's verdict on points. Their opponents, however, have been seen an odd one. Though fourth from bottom they have conceded

barbarically few goals. In fact, of course, been caused by failures up front; seven goals in 14 away matches, and only one at home. Many points. They were deprived the emerging promise of Chelersley early in the season through injury and a career-ending knee injury to Gormack and R.K.H.C. They also closed, possibly unwisely, to leave the club with a very small squad on the substitute's bench. Having been secured from Leicester he might naturally have felt inspired.

Leicester, however, the power and drive of a full back (Cartledge) and Blockley (cartilage again) and Sims, lost the adventurous spirit of Rofe after 30 minutes. However, on the healthier side May, who was injured in the first half in his first full game, contending poor timing in the air with precision on the ground.

Not as happy as Birmingham, who had the rest of afternoon

Antwerp, March 10.—Crawford showed just

warded as Europe's top player as he led the Netherlands to a 2-0 victory over Belgium in a group World Cup match here last night.

With his Barcelona team, Croatia defeated the Dutch and made them the Netherlands favorites for a place in the 1978 World Cup finals in Argentina.

Croatia coach Zlatko Kranjcar said he will not play there. Before last night's match Belgium were leading the group after victories over the Netherlands and Yugoslavia by one point from the Netherlands, who dropped a surprising home point against the Irish.

Guy Ruyt, the Belgian midfielder, says his teammates on the match night his side would attack the Dutch, but Croatia had other ideas.

Arms waving as Dutch players were sent off for fouls, Ruyt creased a wailing pass or an intricate run that left the Dutch goalkeeper back in their own half for most of the game.

Belgium's 2-0 victory over the Netherlands and the Soviet Union's 2-1 win over the Netherlands (2-1) will lead the Dutch to a 1-0 win over the Soviet Union in the final group match.

Miss Evert held off Miss Casals' fast and aggressive game, pinning her to the backcourt when Miss Casals obviously wanted to come to the net.

"She didn't let me see in to the net at all," Miss Casals said.

Miss Evert was "very strong," Miss Casals predicted.

Miss Evert would beat Miss Barker. She has fast ground game, she has a strong forehand and really has played tennis better than any woman except Billie Jean King.

Even though Miss Barker has even here, Billie Jean has physical problems that Chris doesn't.

Miss Barker played an emotional, but not a very good match.

Narravola, the Czech defender, who beat Miss Evert in the finals of a women's tournament in Philadelphia, said he was not troubled by sore shoulders.

With Miss Narravola in pain on each backhand shot.

Miss Barker's opponent, Miss Barker and Miss Narravola took turns

in the 19th minute
Dutchman playing cl

The Belgian experiment of playing a Czech, the 22-year-old Anderlecht player, usually a midfielder, as sweeper, was destroyed by the efficient Dutch outfit, which, in charge of building the defense, has had to try to make the return match in the Netherlands next October. If all the other group matches go to the victors, the Netherlands will have that match to qualify for Argentina, an unlikely prospect on last night's form.

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Delfs shows his jubilation after winning the men's title in the All England championships at Wembley.

By Richard Streston

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too far against him
as much hope of re

Bugner always accepted the opinion of boxing critics with dignity and he did his best to please even though this was sometimes hard to believe. Bugner had some good contests among his 61, probably the one against Joe Frazier in 1973 when he lost on points over 12 rounds and got up

Sydney Friskin

Poland 1.
Fortunes fluctuated tantalizingly in the international quadrangular tournament, as the Glasgow Celtic edged yesterday with Scotland, after missing three penalty strokes, lost to Poland and, only unbeaten side, won the event.
Poland, who began on Friday, losing 6-1 to Ireland and drawing 1-1 with Wales on Saturday, brought a young side to the extraordinarily gifted but full of latent tenacity. Their stopping was superb and their hitting full of meaning.
Territorially, Scotland had won 70 per cent of the game, it missed three penalty strokes as well as squandering seven short runs, and the only stroke in the penalty stroke in the tenth minute when Stobbie hit a post. Six minutes later Bak converted a corner for Poland with a short shot and Scotland were in trouble.
Scotland had more opportunities in the second half, but missed three penalties. The Irish half-back pushed the ball straight to goalkeeper. The third stroke, ten five minutes before the end of the game, was the best the Irish goalkeeper made a brilliant save.
Wales missing the earlier chances with their outside right, Rachwalak, missing an open goal, Kilgour, Scotland's goalkeeper, had a fine chance, but missed, missing shots from short corners.
Ireland 1.
An snap goal by Marshall four minutes before the end decided a game which Wales, narrowly deserved to win. They looked sharper in attack than Stobbie's side, but a frequently conspicuous (as usual, was the best of the best) forwards.
Wales might have taken a firm grip in the middle during which it took all the skill and experience of Judge to hold the tottering Irish defence together.
In the last minute during which Wales and two to Ireland, who came closer to a score with Savage in goal saving well from Greig.
After the game the Irish defenders kept a close watch on Greig and Dunlop and, with the Irish rearguard dissolving several times, Greig was forced to go in to be heading for a draw. Then Jeans, seizing the ball as it came across from the right, set up a goal for Marshall to score the winning goal.
Ireland had to change their goalkeeper because of injury shortly before the goal was scored.

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SPORT

Sale showing not only a lack of power but the will to overtake

By Tom Coonan

Leicester led throughout their match with Sale at Brooklands on Saturday, which perhaps explained some of the dull moments in spite of Leicester scoring 23 points (two tries, two penalties and a penalty goal) to 14 by Sale (two tries and two penalties goals). Sale, however, and it sometimes seemed, the will to overtake. Strong running and good passing often went from end to end of the pitch, but an end-of-season atmosphere prevailed, intensified by a downpour of a persistence peculiar to the weather.

The Leicester pack, heavier than Sale's, gained a slight advantage in scrummage and lineout and were much more successful in winning the ball from ruck and scrum. This gave Kenney and Jones, the half backs, ample opportunity to bring into action two promising centres, Harry Pinner and Geoffrey Phipps, who have not had much first-team experience. The winners, Duggan and Burwell, were in action, less frequently but effectively.

Park warm to their task in rain

By Michael Hardy

Stirring the members of the dying season, Rossy Park warmed to their task in the rain on Saturday. The Park stand-off, in the first half, would surely have agreed. Yet the two wing men in a rearranged Park side, Salter and McKay, both scored excellent tries. Nor was it a day for kicking goals. So the achievement of Thornton, the Park stand-off, in kicking two penalties and dropping a goal was all the more worthy.

Bristol, they could do nothing right. When Pinner put them ahead with a penalty goal after six minutes they looked set for a comfortable win. But both the tries they conceded were fashioned from their own possession.

Late offensive fails to save Saracens

By Nicholas Keith

Saracens could not have asked for a tougher preliminary before their forthcoming John Player Cup semi-final examination than a workout against Gloucester. Both teams coated themselves with mud and a veneer of glory in atrocious conditions at Southgate on Saturday.

The rain and swamp seemed tailor-made for the heavy Gloucester pack, but Saracens stuck to their task although consistently outkicked and outmanoeuvred. Gloucester were thankful to have the whistle for off-side, having hoarded a lead of 9-3 since the twenty-fifth minute—a goal and a penalty (3) to Saracens' penalty (3).

Saracens scored first, a penalty by Phillips which landed on the crossbar and bounced over. However, Gloucester made a quick and telling counter-attack. From a scrum, Phipps, the No. 8, fed Howell, who started through during a long pass in the left wing and was left mopped on the left. Butler converted from the touchline.

A penalty by Butler from a similar position completed the

Rugby League



Bloody, bandaged, bowed: Chisnall personifies St Helens.

Leeds speed to place in final

Leeds made sure of their place in the Rugby League Cup final at Wembley when they won a 10-0 victory over St Helens on Saturday. Leeds scored the only try in spectacular style 13 minutes from the end. St Helens, who dominated the scrummages, began well, but their pack had to play second fiddle to a Leeds six in which man of the match David Ward, Steve Pickford and Graham Eccles were outstanding.

For St Helens, the full back Geoffrey Phipps, the loose forward, Harry Pinner, and the second row man, David Hall, made plenty of chances, but the Leeds attack was excellent.

The real difference between the two sides was in speed. This was never better illustrated than by the Leeds try. Leslie Dyl, the centre, surprised the St Helens cover over in yards before sending John Atkinson, the wing, over.

French to dope test players

Paris, March 27.—Jean-Pierre Salskov, the French Minister of Sport, has announced that dope tests will be carried out among France's first division football players as a further step towards stopping drug-taking in football sports. His decision came a few days after his announcement that there were positive dope tests in the Pacific cycle race.

Cuban athlete impresses

Havana, Cuba, March 27.—Silvio Leonard, the Cuban sprinter who missed the Montreal Olympics because of a foot injury, clocked 9.52 seconds in the 100 metres at an athletics meeting here last night. Timing arrangements for the race were not up to the standard required by the International Amateur Athletics Federation for electrically-timed performances.

A Cup game that had punch of the wrong sort

By Gareth Bowen

Some rugby traditions, at least, live on after this tetchy Welsh Cup which Cardiff won by the hugely flattering margin of 15 points to 6, as one would reveal the name of the late short-arm tackler who dispatched Clive Shell, Aberavon's scrum-half and captain, to hospital with a broken jaw.

The incident happened 30 minutes into the first half of a tie which neither side in their own right would have wanted to lose. Perhaps that was the problem. Finlayson, the Cardiff centre, had already gone off with an eye injury and Aberavon were without their star flanker, Clive Shell, away with a twisted knee. Even Gareth Edwards was to succumb to the maelstrom of this violent afternoon. He was cautioned by the surprisingly tolerant Mr Kelleher late in the game for a hand-off which this time the press box was clearly able to identify as a punch. This would have done Joe Bugner proud in Las Vegas.

The time was, of course, in South Wales when players did not jump for joy at the final whistle or throw punches of triumph to the skies when they scored. Cardiff's Paul Evans did here but that was when administrators set their minds against league and cups trophies, because they might make the game dangerous. The shortcomings of this semi-final, and the other tension-fraught tie at Cardiff, point to the potential danger in the game when "aggro" becomes the unspoken order of the day.

Shell's departure was crucial. Aberavon's power and fluency had threatened to destroy Cardiff. Afterwards they lost all coherence. Edwards' boot with which he had been so successful in his unhappy rival at the base of the scrum was now an Evans, drafted from centre because of a shoulder injury, and his short and hesitant service drew Aberavon into the arms of the Cardiff back row.

Cardiff always the best forward on view, took Aberavon into the lead with a penalty awarded when Shell was injured. It was his third attempt, having missed two earlier kicks when his rampant side were also throwing away at least three try-scoring chances. He converted another penalty before the Cardiff half-back, Clive Shell, turned Cardiff into wind only 6-3 behind.

The margin was never wider. Gareth Edwards ignored his back and the crowd who were desperately in need of some spectacle, preferring to drive Aberavon's scrum to the limit. He was cruelly accurate touchline kicking. Peter Shadish, one of the replacements, became one of his victims when he was tackled by a Cardiff player who charged down by Lane to allow Evans' try, which Cardiff converted.

The Cardiff half back converted another penalty before Edwards dropped a spectacular goal to take his rather colourless side to the National Stadium.

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The European Parliament is the best chance we have to preserve freedom

The Government has said that it will outline in the forthcoming White Paper the alternative voting procedures for direct elections to the European Parliament; probably thereafter indicating its own preference for some form of proportional system; and eventually leave the choice to a free vote of both Houses of Parliament. We can hardly imagine that the House of Commons, if (on a free vote) it previously confirms the existing commitment to those elections, would make itself ridiculous by rejecting all possible means of conducting them. That, however, would clearly be the intention of those who object to direct elections as such. The following thoughts are therefore for the consideration of those who may be wavering on this crucial point.

Assuming that we stay in the EEC, the only real questions, irrespective of party, are now how best we can make it work properly, whether by a directly elected European Assembly would help to achieve this clearly desirable end. Should we stay in? Well, since the Community was enlarged in 1973, all members have been the victims of a world recession. Apart from our own national failings, this is the main cause of our present discontents. Nor can we cure the consequent inflation and unemployment—like afflicting all from societies by abandoning the EEC and imposing import controls (as recommended by the "Cambridge economists"), unless we are prepared to accept a fully controlled economy on the lines of, shall we say, East Germany, involving the direction of labour and the virtual suppression of political opposition. Perhaps this is the price that Mr Eric Heffer and his economist friends would prefer to pay, but if they do they should say so.

If, then, we stay in the EEC and abide by its rules; if the clouds of world recession gradually lift; what are the advantages of direct elections? Mr Heffer says he is against them because he is a "federalist". If the idea is that this old country should become the equivalent of Kansas or California, there are few federalists here. We should rather aim at a new system for taking decisions in common with our fellow-neighbours yielding the immediate benefits of unity—more especially in the foreign and defence fields—without in any way sacrificing our traditions, our way of life, and the ability to control our own internal affairs. To have this as an objective is, in the opinion of the "anti" to qualify as a "Eurofascist". I suggest it is the only way to preserve our fundamental freedoms.

Why would a directly elected Parliament assist this process? Because in close association with the Commission, it would—given the political pull exercised at home by its members—gradually induce the Ministers to take decisions—now too often held up for purely national reasons—that would redound to the benefit of all nine members of the Community. In other words, free debates in the presence and with the constant expert advice of the Commission, and often in the presence of ministers, will result in the hammering out of those great compromises—some, it may be, unpleasant, since all nine of us live in a dangerous world—at which the seven members will eventually have to arrive.

Take the Common Agricultural Policy. This has already been changed to some extent as a result of vigorous argument in the existing Parliament. It will be changed even more so as we bring divergent national points of view into some sort of harmony. In parliamentary discussions, too, the basis of a common monetary policy will emerge as time goes on.

Unless it breaks up and we all go in for economic (and totalitarian) nationalism, the whole Community, by employing this kind of method, is as it were, condemned to succeed. What formal powers the new Parliament may have over and

We should aim at a new system for taking decisions with our neighbours

above the existing and (limited) control over the Community budget will be a matter for cool debate. The objections raised by Mr Heffer are astonishingly parochial in the light of this great project. We must not, it seems, hold direct elections if they should clash with any other election that we are holding in place in the UK—presumably an excuse for never holding them at all. There is the thought that people who voted "No" in the referendum—like himself and Mr Crouch Powell—will be opposed to direct elections and may be joined by those who, disillusioned as a result of the recession, do not realize that they are prescribed by treaty. Perhaps, surely such people will be offset by those who vote "No" to the referendum but who want the Community to succeed? Besides, the direct election of members of the European Parliament would not add to the limitations on our freedom of action beyond what we have accepted as a member of the Community. It would only make the Community more democratic.

Next we get the usual stumbling-blocks, such as the difficult choice of electoral procedure, including the alleged precedent for Westminster. If proportional representation were selected, the possible disadvantages of a low poll, the hostile declaration of the Labour Party Blackpool conference in 1976 (blinding, perhaps, on less than half the 37 per cent of the electorate who voted Labour in 1974), the absence of any precise electoral "mandate" and so on, none of which seems to be very convincing to our people, 47 per cent of whom would favour direct elections if a recent "Europoll" is any guide.

The only damaging new argument is a quotation from a speech of the Prime Minister in 1973, in which he said that direct elections were out because our representatives "would be in a permanent minority". This must have been before the PM realized that any directly elected European Parliament would be elected on the basis of national delegations, but of political groups. The preferred "solution", namely the domination of no fewer than 81 members of the Westminster Parliament to serve in Strasbourg also, is no doubt seductive to Mr Heffer, but it is a solution that would irritate those who believe that the Community should develop into a political reality. Obviously, if MPs find the "dual mandate" intolerable under the present system (as they do), they would find it even more intolerable under one involving greater responsibilities.

What Mr Heffer's proposal would amount to would be the nomination of up to 81 members of the House of Lords. We can imagine the effect of newly elected Parliament of eager Europeans of the arrival of this contingent! But more probably the mere threat of such a breach of our commitments would result in a post-nominate, catchword of present politics, and at the same time reduced its meaning to a thin puff of hazy connotation. Almost all British politicians claim to be in favour of consultation, on the same grounds that they claim to be in favour of the liberal democracy, participation, and the common man. What they mean by consultation, however, is by no means either clear or consistent. What they ought to mean is the action of consulting or taking counsel together, an action in which various opinions

Lord Gladwyn

Politics now is about prices, including the price of government

We must stop squeezing the nation into the ground

Raymond Fletcher

Waiting last Wednesday for a Government whip to cast my vote for Mr James Callaghan's Budget, I found myself in a quandary. I have been trying to draw attention for years to the increasingly unworkable state of the nation; and there I was, if by proxy, actually doing something to halt the downward slide to anarchy and tribal conflict.

Any government is better than none; Mr Callaghan's Government (as one malignant critic said of Wagner's music) is so bad as it sounds; and those socialists who believe that accelerated social disintegration automatically blows open the road to socialism know little of history and not very much about anything else. But, I must confess, my private thoughts never reached even the boundaries of profundity. I did a little mental arithmetic, calculated that the Government might survive without the 7th Cavalry-style arrival of Mr David Steel's troops in its lobby, and asked myself why I had not placed a bet on the result immediately. Mrs Thatcher sounded the bugle for the charge.

I also thought about the charming young sister who had met me on arrival and tried to drive up my pulse rate so that I could call her back to check it. It proved impossible. I can no longer excite myself about politics. Nor, I suspect, can Mr Callaghan, which is one of the reasons why he is where he is. His coolness solved one problem last week and kept his Government in office to tackle the hundreds of other problems that remain. A similar cool approach to these, I suggest, is now necessary, if the nation is to be saved in the lifetime of this Parliament. Many, indeed, may never be solved at all.

But, however high the degree of excitability in the country, Westminster must keep both its temperature and its pulse-rate down. A style, well displayed by the Prime Minister in his two Nationwide broadcasts last week, now has to seep into and inform all policies.

All politics now is about prices, including, as taxation, the price of government itself. As far as prices in shops are concerned, there is little or nothing that can be done by administrative action. Many price rises are imported. Others are a kind of thermometer reading of the sickness of the economy. The fever will subside as the health of the economy improves. But this does not mean that the price rises will be brought down by order. All that can be done is to ensure that the Government should promise to do, is to get the price-income relationship stable. German consumers pay high prices out of high incomes, they grumble almost as much as we do; but they are far from the edge of political hysteria. Politics is also about differentials. Mr Roy Fraser, leader of the Leyland Roofmakers, does not see why he should have spent over five years acquiring skills, earning about £150 a week more than an unskilled man. Whether the action he and his colleagues took was justified is not, as Ministers say so frequently, a matter for me. I am further disqualified from commenting on it by my own attitude towards financial incentives. My total indifference to them, in fact, is a source of anxiety to my bank manager,



amazement to my business colleagues and something like wonder to everyone else who knows me. But I can state the case for differentials as coolly as I am urging the phase three negotiators to look at it, by looking closely at a profession with which I have become closely associated this year. Dr H—professional etiquette requires the omission of his name—lives in a very comfortable house and earns a good income. It is being squeezed, however, and though he votes Labour he does not see why he should be charged so much for doing so. He has earned a higher-than-average standard of living by spending years training when others were earning, by staying in this country to pay off a mortgage, and by practising in a profession that is lucrative in either Europe or America, and by serving the community far more effectively than the best of MPs serves his constituency. He is not for the usual argument. The deeper one is that Dr H's standard and way of living has impregnated his four children with a desire to study

and acquire professional skills. They go to school, and will later go to university, strongly motivated to follow in father's footsteps, though not necessarily into medicine.

The fact that his wife is also a doctor reinforces the motivation. The other two, giving Dr H and Mr Roy Fraser a better standard of life ensures that we are going to get more Dr Hs and more Mr Frasers; and, God knows, we need them.

Yet there is more to it than that. The debate on education has now widened itself into a debate on society as a whole. What is the use, to put it icily, of educating a child at school when that child's family is indifferent—every hostile—to the idea of education at all?

A 16-year-old child who is regarded merely as a missing wage-earner while he is at school is hardly likely to do very well or get very far. As for taxation, there is nothing I can suggest which, as far as I can guess, the Chancellor does not intend to do. He realizes by now that income tax is no longer an effective means of redistributing wealth. Its present high levels are increasingly resented by the people we both represent. They are evaded by the kind of people who can put houses on the market at the end of a half-million pounds. I am as dedicated to squeezing the pips of exploiters as ever I was.

But we must stop squeezing the incomes of those whose efforts alone can bring about the industrial and social regeneration we need. For we can neither legislate nor force ourselves into success. There are other problems, but there will be other columns. The author is Labour MP for Ilkleyton. © Times Newspapers Ltd, 1977

Lord Chalfont

Going for the jackpot from the Soviet slot machine

Negotiating with the Russians, it was once said by a British Ambassador to Moscow, is like operating a slot machine. If, when you have inserted the appropriate coin, the machine fails to deliver the goods, it can sometimes be persuaded to do so by shaking it, or even kicking it; but it is no good talking to it. Mr Cyrus Vance, the American Secretary of State, is at present engaged in testing this somewhat discredited proposition, and for my part, I would not bet heavily on his chances of returning to Washington laden with goodies. The Soviet leaders, it seems, have no intention of making concessions on nuclear weapons as long as the American President continues to "interfere" in Russian internal affairs—this is to say as long as he continues to express feelings of concern for human rights and for the fate of the Jews in Israel, and for the fate of the East German people who patrol the Berlin wall, it becomes clear that they constitute something substantially more than a prison service. They are equipped with tanks, artillery, heavy machine guns and other modern mobile weapons—rather more, one would think, than they need to deal with the occasional dissident citizen making a terrified dash for the West.

It may be, of course, that they are also there for purposes of military defence. Some of the Kremlin may really believe that one day the 10,000 allied soldiers in West Berlin are going to burst irresistibly out of their barracks and annihilate the Russian troops in the East German zone. Well, if that is the case, there is something else which needs to be explained.

What is the reason for this strange behaviour? Is it a German tactic at Glienke, a point on the Berlin Wall opposite one of the principal allied airfields? If they are defending in purpose, why do they need the latest bridging equipment? The only water obstacle in front of them, in West Berlin, is the Spree. Why do they need the latest bridging equipment? And, perhaps most significant of all, why is the sector of the east-west border immediately in front of them the only sector along which no concrete wall has been built?

It gives me, at a time when Mr Cyrus Vance is addressing encouraging words to his slot machine, to go on asking these important questions; but the fact is—and one hopes that Mr Carter is ready to face it—that it is impossible to suppose that the Russians are negotiating in a vacuum. Nuclear missiles are only one of the weapons of military confrontation. If, in pursuit of some dramatic agreement to reduce the threat of nuclear war, the significance of such relatively obscure matters as the chemical warfare vehicles in East Berlin will be substantially increased. International security is constructed of a complicated set of interlocking components. If the vast and potentially lethal military establishments are ever to be safely dismantled, the process will have to be approached with care and precision—if one component is carelessly discarded, the resulting disintegration will be catastrophic.

If there is to be an effective agreement on nuclear weapons, it must take into account such apparently extraneous matters as Russian policy in Africa and the political prison wall problem. The strength of the civil defence programmes and the build-up of conventional forces in Europe—but above all, it must take account of the fundamental question of human rights. The persistent denial of individual freedom and dignity which is symbolized by every yard of that loathsome wall in Berlin.

If Mr Brezhnev insists that there will be no agreement on disarmament while Mr Carter communicates with the dissidents, the answer of the West should be clear and unmistakable—there will certainly be no agreement on disarmament so long as the dissidents of the police state and the political prison wall remain, and while the remotest possibility remains that they might be imposed by force upon the free world.

The documentary film *The Writing of the Charter of the Soviet Military Power*, to be shown on BBC 1 on Monday, April 4. © Times Newspapers Ltd, 1977

How will BR meet the Brighton challenge?

The Government and British Rail would be unwise to take the Brighton challenge. Association would be not only more numerous, but more captive.

It looks at first sight like robbing the rich to feed the poor, but is this really the case? The Brighton challenge is in need of help from the Brighton commuter? Most never use the railway and are probably indifferent to its survival. To the Brighton commuter—typically a fixed wage or salary earner struggling to pay off a mortgage—between incomes policy and inflation—the Brighton train is an essential part of his life.

BR's London and South-East commuter services as a whole lose £80m a year on £150m revenue, and last year's Government transport paper suggested that the outer services at least should become self-supporting by 1981. This would mean further fare increases, greater than the rate of inflation, and no doubt greater still than the rate of inflation in the earnings of the typical Brighton commuter. Many simply cannot afford another four years like the last, the association says, and with unemployment in Brighton among the highest in the land they are trapped whichever way they turn.

The rival coach service is, therefore, says the association, primarily "to try to ensure that our members who can no longer afford to travel by rail, can keep their jobs". It is also, perhaps more significantly, "a lever to get BR to offer some monetary incentive to our members to stay on trains".

BR no doubt hopes the Traffic Commissioners will take the association to court and force it to apply for a licence for its service, then refuse to give it one on the grounds that it would take traffic from the rail. But this familiar solution to such a situation—using the law to stifle competition in public transport—is being seen increasingly as not necessarily in the public interest, and there is pressure on the Government to modify the role of the Traffic Commissioners in its forthcoming new transport policy.

Apart from the half-price fare, travelling from Brighton to London by coach makes little sense. It takes twice as long, adds to London's congestion, takes traffic from the existing rail capacity, and increases up costs for remaining passengers. The attraction of cheap fares is so great, however, that if the

association has found a way round the licensing laws up to a dozen coaches may be operating by the autumn, carrying perhaps 500 of BR's 5,000 peak commuters.

BR could respond by ignoring the whole thing and hoping it will go away. Or it could meet the Brighton commuters more competitively fares, either across the board or, for example, through off-peak charter trains.

Whatever the fate of the Brighton challenge, there seem to be three possibilities: ● Keep the railway as it is, with ever higher subsidies to keep fares down. This the Government has rightly set its face against.

● Let fares rise, and price out more of London's commuting labour force, further dispersing the capital's commercial and industrial base.

● Keep fares down through further railway economies, including almost certainly the replacement of hindered services with more flexible ones, and incur losses by cheaper forms of transport.

One thing is abundantly clear. Everybody cannot have it all ways. Something has to give.

Michael Bailey
Transport Correspondent

Politicians should consult a dictionary

An occasional series on new words and new meanings.

The consultative referendum on devolution has crowned consultation as the most fashionable word in the political vocabulary of the moment. At the same time reduced its meaning to a thin puff of hazy connotation. Almost all British politicians claim to be in favour of consultation, on the same grounds that they claim to be in favour of the liberal democracy, participation, and the common man. What they mean by consultation, however, is by no means either clear or consistent. What they ought to mean is the action of consulting or taking counsel together, an action in which various opinions

are listened to, and a common decision or opinion based upon the best advice available evolves.

The word came into English from French in the sixteenth century. It is a derivative of Latin *consultare*, the frequentative verb formed from the past participle stem of *consulere*, to take counsel. "Come gentlemen, let us consult upon tomorrow's business," Richard III, *Consultation* has acquired a number of specialized meanings. It can mean a conference in which the parties, for example lawyers or doctors, consult or deliberate. Modern legal usage confines the word to meetings with more than two parties present. Consultation can mean the

action of consulting, for instance a book. And in an esoteric meaning from historical English law it means a writ by which a cause, having been removed by prohibition out of the ecclesiastical court to another, is returned thither.

Consultation's vague political use has little connexion with any of these precise and unambiguous meanings. Sometimes it seems to be used to modify the role of the politician, sometimes to modify the role of the audience, sometimes to modify the process of consultation, sometimes to modify the situation whereby or wherein representatives of local or national government, unshakably convinced

that they know best, but uneasily aware of the need for the appearance of full, democratic, public discussion, inform members of the public of decisions which have been taken, and which are irrevocable.

Sometimes, no doubt, politicians mean by the catchword of consultation that they actually are prepared to listen to views other than their own and their party line before coming to a decision. But in its fashionable use, the more a politician spouts about consultation, the more his audience should resign themselves to accepting a fait accompli that nothing that they say or do can change.

Philip Howard

The Times Diary

Dear Mr Simpligssverk...

P. H. Simpligssverk, my treacherously inaccurate and purpose expert, has started an advice column for the lovers. Here are his first three letters:

Dear P.H., Some of my friends think me foolish and you may do the same, but I have just moved in with a man very much older than myself. I have known him for some time but it was only a week or two ago that he started making serious advances towards me, and put it to me that the good-natured bickering we were accustomed to indulge in may have been a true love's game. I have been a young Scots girl with few friends in London and I succumbed easily—your friends think I am too easily bluffed. The trouble is that I do not think he has marriage in mind and he is most reluctant to give up his old friends, some of whom are I am sure, an extremely bad influence on him. I have a dreadful fear that he may quickly grow tired of me and

leave, and whom shall I turn to then? Davida, Westminster.

Dear Davida, Yes, I agree that you may have been unwise, but you have been unwise in the best of it. This kind of man is often a sweet-talker but highly unreliable. The best you can do is to make your home as comfortable as possible so he will not want to leave. Fall in with his odd little quirks, experiment with exciting new recipes and warm up his slippers, and his ego when he gets home. Then he may not want to go and see his old friends but it would be his old friends that he would be nagging about. To be prudent, though, you ought to have a contingency plan in case he does leave you in the lurch.

Dear P.H., After a whirlwind romance, I have just set up house with a sweet little Scots lass. I did it more from pity than anything else—she had few friends and

no clear aim in life. But since she moved in, Davida has changed. From the carefree girl I used to know she has become watchful and suspicious, seeking to tie me down to long-term commitments and even talking of marriage. She resents my slipping out of an evening to go to the "Jolly Socialists", where I see my old friends Erica, Antonia and Norma, although she knows full well that I have never been intimate with any of them. And she insists on sitting down for long talks on life, philosophy and proportionality representation in the European Parliament. I feel a fool to be so kind to her?

Jim, Kensington. I think you may be deluding yourself over your motive for taking up with Davida. In men of your age I find their reasons are often less pure than they believe, and you may have been primarily driven by lust for her lovely young body or simply for power. You are clearly not going to change your ways at your age and you may be deluding yourself about her motives to expect more in the way of commitment than you are able to give. You ought to take her out once in a while. The fact that you do not mind being seen in public with her may be greatly increased her confidence—though I suspect that you may prefer her in the role

of helpless waif that attracted you to her in the first place.

Dear Margaret, I am a middle-aged woman and I have been dating with an older man and a younger woman. I always thought we got on well together—we quarrelled a lot but as far as I was concerned it was all thoroughly good-natured. The other day, though, I picked a row with Jim about our domestic expenditure. I thought it was time to take a stand. My younger woman, Davida, the younger woman, took Jim's part and not mine and now they have become so close that she has moved into his room. I feel quite left out of things and you can imagine my mortification at the little sounds of endearment I hear through the thin walls. Should I try to break them up, or what? Please help me, P.H., because I feel so desolate.

Margaret, Chelsea. Yes, you do seem to be hoist with your own petard, as we counsellors say, but I think you would make matters worse now if you tried to come between them. Jim would instantly put it down to jealousy of the younger woman. If you cannot afford to move out, into a flat of your own, you will just have to try to get cheerful and sensible about it. Whistle while you're doing the washing-up, and try

to build a life of your own. Cultivate your own friends. If you can get out beer for a few months things could turn out advantageously in the end. Jim and Davida might both move out, leaving the whole flat to you, though you are sure you would know what to do with it if you got it?

(Questions on postcards please go to P. H. Simpligssverk, The Times, PO Box 7, Gray's Inn Road, London, WC1.)

Startime

On a commercial radio station on Friday, I heard Vanessa Redgrave talking about an all-star spring fair which was to be held the next day in aid of the Defence Equity Appeal Fund. She did not say exactly against whom or what Equity was to be defended, but seeing that Vanessa Redgrave is who she is, I supposed it to be against Bernard Levin and his like-minded

legions. On Saturday I drove to equally Paddington to find out.

Most of the fair was indoors in the hall, appropriately enough, of Sarah Siddons school. There were a few outdoor games, which the rain had virtually washed out—including a politically motivated one which invited people to hurl projectiles at a target to "Bring down the Lib-Lab coalition".

I did not spot Miss Redgrave, or later on the stars she promised on the radio, though this might have been because I arrived towards the end of the afternoon. Some signed photographs of Prunella Scales suggested that she had been there earlier, and I did notice Alison Fiske, who appears in that compulsive Sartre serial on BBC 2, which seems to have been running almost as long as the row in Equity.

I admit, that I do not understand the Equity dispute to have one regular contributor to

this page who does so must be well above the national average. To try to inform myself better I picked up a volume headed "Policies for 1977".

I can report, therefore, that the Redgrave faction's aims include total rejection of the Social Contract, with a £50 million across-the-board increase, with monthly threshold agreements, backdated to January 1st. Moreover, the Labour Government's public spending goes hand-in-hand with the urgent requirements of the State and the employers to remove all means of opposition to this wholesale destruction of living standards. Someone should set it to music.

An enterprising bookshop in New York has found a new way of attracting customers. It took out a large advertisement

in the New York Times which asked: "Ever been kissed in a bookstore before?" and promised that anyone who bought a paperback called *The Art of Kissing* would get a kiss thrown in.

The shop had a stand set up where a man and a woman stood ready to deliver. As each customer bought a book, he or she was presented with a slip of paper and, armed with that, went to the stand to get kissed. More people came to watch than to take part. The shop was crowded with customers and others were standing two and three deep on the pavement outside, peering through the window. Floodlights were set up and photographers took photos, as the courageous few made their way to the stand.

The Daily Mail Diary spent the whole of last week in a vain attempt to charge that it misled its readers over the identity of the new United States ambassador to London. It closed the campaign in the style of a theatrical production, to give up the diary editorship—a story which had appeared in the alert Daily Express Diary a fortnight earlier.

PHS



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QUESTIONS FOR THE BUDGET

For the first time since 1941, when budgets were first recognised to have an economic as well as a fiscal purpose, the shape of the central economic judgment that every Chancellor has to make in each Budget is known in advance. Mr Healey's letter of intent to the International Monetary Fund proposed a limit of £8,700m on the public sector borrowing requirement (PSBR) for the coming financial year; and circumstantial reports of the Treasury's latest economic and financial forecasts say that he can afford to cut taxation by about £1,000m in 1977-78 without going outside that limit.

It is a fair assumption that he will use all of that scope. Indeed, in order to accommodate larger cuts in income tax he will probably have decided to include in his budget some matching increases in indirect taxes or reductions in planned spending. The questions to be asked are whether this is right and what its effects may be.

The decisive control on the future trend of money spending in the economy is the movement in the money supply. This is already broadly constrained by the terms of the Chancellor's letter of intent to the IMF. It is likely to have to be kept within a ceiling of a 10-15 per cent annual increase. This could be higher if the balance of payments turns out much better than the Treasury and IMF assumed at the time of the loan negotiations, although there is at the moment an opposite danger of the money supply contracting if the Bank of England adheres to its present control techniques.

The implied IMF limit is rather too lax. The aim should be to continue into the future the progressive, though hitherto rather unsteady, deceleration in monetary expansion which the Chancellor has accomplished over his first three years. A non-inflationary rate of about 3 per cent within two years should be the target. It is, however, obviously too much to hope that Mr Healey will set targets for the money supply markedly stricter than those implied in his letter to the IMF.

For any given rate of increase in the money supply and, therefore, in money spending, the main effect of a change in the budget deficit is on the composition of that spending. A bigger deficit means more government borrowing and a higher level of interest rates. It thus promotes more fiscally sensitive spending and less interest-sensitive spending.

In general a lower budget deficit is preferable because the kind of expenditure which is sensitive to interest rates is healthier for the economy in the future than the kind which flows from a fiscal stimulus. Investment needs higher priority and consumption lower priority than they have both had since the war in the period of widening budget deficits.

Against this general presumption has to be weighed the clear need to make a start towards reducing the swelling and increasing burden of government income tax. Had the Government acted on *The Times*' proposals for much larger cuts in expendi-

ture last autumn, this dilemma would be less acute.

As things are, the long-run interest in softening the disincentive effects—at both ends of the income scale—of present marginal rates of tax is at war with the shorter-term interest in minimizing the budget deficit. The decisive question is probably how far a cut in income tax can be expected to have a favourable effect on pay bargaining after this August, whether or not some form of Phase Three pay restraint is promulgated.

This is relevant because, within the constraint of a given growth of money spending in the economy, the higher the price labour sets for its services the fewer people can be employed. The deprecations of income tax are increasingly cited as reasons for pressing pay claims, although in the long-run the natural target of collective bargaining is to maximize the profit from what is, after all, a form of monopoly supply.

Despite the inevitable temporary effect on prices the Chancellor's best course, in line with what Liberal leaders have been urging, will be to go for the largest possible cut in income tax, matched so far as possible by restoring the Value Added Tax to a round 10 per cent and by increasing specific revenue duties, especially petrol, and specific social charges. Before the summer parliamentary recess he should aim to announce further economic news in government outlays in 1977-78 in the light of this summer's public expenditure survey.

NORMAL BUSINESS AND ABNORMAL IDEOLOGY

Mr Vance's talk in Moscow will be the first test of whether normal business can be conducted with the Soviet Union in spite of mutual recriminations over human rights. The evidence so far is that it can be and must be. The Russians have of course made extremely loud and resentful noises about President Carter's stand on human rights.

Some of these noises are merely retaliatory but some express genuine worries. The Russians feel vulnerable. Their pride is touched and they worry about the stability of Eastern Europe and of some of their own nationalities. They find Mr Carter unsettling and they have not yet got him categorized—on human rights he sounds like a hawk; on arms control like a dove; and he has the unsettling habit of trailing his ideas in public before establishing them as policy. The latest statements out of Moscow suggest that they are genuinely ready for serious talks on arms control and the other subjects on the agenda so that unless Mr Carter throws too many wrong switches it does not look as if the human rights dispute will get too much in the way of negotiations which both sides need and want.

If the Russian leaders are still trying to get the measure of Mr Carter, he is trying to do the same with them. It is not easy. Are they genuinely interested in military balance, for instance, or only trying to negotiate

superiority? From one angle they can look like ruthless men going all-out for world domination while from another they look more like an uneasy coalition of aging, worried and very cautious managers, acutely aware that their own system has not even begun to rival the West in technology or living standards, that their empire is potentially unstable, that they themselves have no visible mandate, that their ideological authority is waning in Western Europe and elsewhere, and that their resources are badly overstretched.

Both pictures contain elements of reality. The Soviet drive for more weaponry and global influence derives from a changeable mixture of Russian tradition, Marxist ideology, military pressures, insecurity, fear, ambition and hopes of weakening the adversary. It is not essential to disentangle the mixture in order to see the implications for Western policy. The Russians will seek advantage wherever they can safely do so, exploit any weakness that opens up, take whatever points they can in negotiation, but they also have a genuine interest in reaching agreements which reduce risk and stress. They are particularly worried by the arms race because of their justified fear that in spite of their steady progress they will not be able to match the huge technological leaps of the West. Hence it should be possible to work

seriously with them towards agreements on arms control.

Altogether less hopeful is the prospect of agreeing on ways of limiting rivalry in the third world. Dr Kissinger thought he had an agreement but it was found wanting in Angola mainly because he no longer had the sticks and carrots to enforce it. The Russians show no interest in agreed restraint. They exclude wars of liberation from their proposals on the non-use of force, they reject any attempts to line them up with the richer nations in tackling the problems of the poor.

What needs to be remembered is that this is not, as is often depicted, merely a normal and acceptable ambition appropriate to the status of any great power. In the Soviet case it does not spring from any genuine economic or security need. The Soviet Union is practically self-sufficient in raw materials and although it needs to take part in world trade if it is to develop, the ocean trade routes are not to it the matter of life and death that they are to other industrialised countries. Soviet motives are therefore related almost entirely to politics, strategic ambition, and the hope of being able to threaten the lifelines of the West. These are not interests which the West needs feel obliged to accommodate. Mr Carter must therefore be looking not only for agreement but for the sticks and carrots which eluded Dr Kissinger.

David Wood

Perchance to dream of Liberal glory

Remarkably little comparison has been made between the dubious bargain Mr Steel and the Liberals have struck with Mr Callaghan to keep Labour in power, at least until autumn, and the deal offered to them early in March 1974 by Mr Heath, which Mr Thorpe was instructed by his parliamentary colleagues to refuse. How could political discussion and analysis nowadays survive without Aneurin Bevan's taunt: "Why study the crystal ball when you can read the book?"

On February 28, 1974, 14 Liberals were elected. It was Mr Thorpe's heyday as leader. Liberals held the balance of power, and Harold Wilson and his senior colleagues on March 1 firmly declared their intention "not to enter into any understanding with any other party". On March 2 Mr Heath offered Mr Thorpe a formal coalition, with a Cabinet seat for Mr Thorpe (probably the Home Office), places in the ministry for other Liberals, and as bonus a Speaker's conference on electoral reform, including proportional representation.

All that the Liberals rejected. A looser working arrangement was discussed, broadly akin to that arrived at last week; and as we come to the 1977 Budget it is timely to reveal why Mr Heath terminated the discussion of a Con-Lib parliamentary pact.

"If," Mr Heath asked Mr Thorpe, "You are not in coalition with the government bearing your share of collective responsibility, what assurance can you give that Liberals will deliver the votes for an imminent Budget that they have not seen and cannot see?" Mr Thorpe said he could give no assurance. Mr Heath showed him the door and resigned as Prime Minister.

For the baker's dozen of Liberal

MPs now in the House, Mr Heath's question is still relevant. Tomorrow the Chancellor of the Exchequer opens a Budget whose strategy and content Mr Steel must take on trust under his agreement with Mr Callaghan, approved by the Cabinet. He may hope, through the consultative machinery still being devised, only to influence here and there the drafting of the Finance Bill if there are any proposals they cannot stomach. Beyond that, they merely have the comfort of knowing that economic and electoral logic oblige Mr Healey to bring in a big-hearted and open-handed Budget that will have at least a passing popularity in which Liberals, including by-election candidates, may delude themselves they can share. Nevertheless, it will be precisely the Budget that Mr Callaghan and Mr Healey always meant to bring in, even if Mrs Thatcher had managed to foreclose on last Wednesday night.

Profoundly sceptical as I have been about the efficacy, duration and rationale and even the political morality of the Lab-Lib contract for mutual parliamentary survival—a contract which will inevitably end the moment Mr Callaghan feels free to choose his day for a general election—let it be recognized that since March 1, 1974, Liberal MPs have been perfectly consistent. Like Mr Thorpe before him, Mr Steel has steadily led his party towards an inter-party pact falling short of formal coalition. He did so before, as well as after, his election as leader last year.

In the Radio 4 programme *Analysis* on November 18, 1976, he foreshadowed events. He said: "I'm rather reluctant to go into detail on what we would call a shopping list, because in the present condition of the country I think what is required is some form of *mutual agreement* on what is required for the national good rather than what is required for the Labour Party, Liberal Party, or Tory Party. . . . I am demanding, if you like, a degree of policy self-sacrifice on the part of all parties, and I certainly don't intend that the Liberal Party should lean to one rather than the other."

Mr Steel did not stop there. He saw a Liberal contract with a weak or minority government, in return for "a fraction of the Liberal pro-

gramme", as the toehold on power to make the Liberals once again a political force in Britain. He outlined, Mr Healey should note for tomorrow, radical tax changes as the precondition for economic recovery; income tax cuts as incentives for the highly paid executive as well as the shop floor worker; taxes loaded on to consumption rather than earnings; raising of tax thresholds; and introduction of tax credits in other words, the original 1970 and the post-1975 Conservative taxation policy.

So much is short-term—indeed, so much is tomorrow. Nothing in last week's deal with the Government assumes Mr Healey will do it in whole or part unless it suits his book as he nervously glances below the gangway to the Labour left and then looks beyond Westminster to TUC leaders, whose contract with the Government at the points of conflict with the new Liberal contract. There are 76 Tribune group MPs, by no means all worried about losing their seats, against only 13 Liberals, most facing extinction in any early general election. Where will Mr Healey's self-interest lie?

Mr Steel, of course, has more than a tactical plan; he has a strategy that he did not confide to the House in Wednesday's "no confidence" debate. Yet, again, stop polishing the crystal ball and study the book. "The left of the Labour Party is the tail that wags the dog. . . . What I would like to do is to establish some sort of realignment with the social democrats and I think that's a perfectly practical possibility in the present political climate. . . . If we could link up with the social democrats and form an effective political force in the present House of Commons, then I think you would find in time that we would attract people from both sides of the political spectrum."

Politicians who believe that pre-election belief anything, Mr Callaghan, who has won every party election he has stood for since 1951, the shrewdest interpreter of Labour Party opinion, of his time, is to allow 13 Liberals to study his life's work and allow Mr Steel to do what Hugh Gansell could not do by eliminating Clause Four and all it stands for? Mr Foot, no doubt a changed man, yet changed to the point where he deserts every principle and every old colleague? It is another Liberal dream, and soon there will be a rude awakening.

Holding down food prices to the consumer

From Canon Peter Buckler

Sir, The Minister of Agriculture, Mr Silkin, has made it clear that in an endeavour to keep food prices to the consumer down prices paid to the producer must not be allowed to rise.

What he has not said is how he intends to control the prices paid to those responsible for bringing the food to the retail shops and the prices charged by the retail shops themselves. Presumably, like the farmers, these people, too, are faced with rising costs which they will need to recoup. These will be reflected in the price ultimately paid by the consumer.

A survey in early March of a conignment of cauliflower from Cornwall showed the following breakdown. The producer received 11p per cauliflower, net; the wholesaler in Birmingham 16p; the price in shops in the Birmingham area was 25p. It is the use of the word "producer's price" at 11p if a shortage in supply raises the price paid by the consumer to 30p, a rise which may be necessary to cover the cost of running the shop.

One other fact that seems to have escaped the minister—no one can dictate to the farmers what they shall grow and if commodities don't pay they won't produce them. Recent experience with potatoes, beef, coffee and now tea are evidence of what a shortage can do to the price the consumer pays, and how vulnerable we are if we have to rely on imports.

Yours faithfully,
PETER BUCKLER,
Food & Farm Facts Unit,
National Agricultural Centre,
Stoneleigh,
Kenilworth,
Warwickshire.
March 25.

Consumer groups in the Community

From Dr Hermann Fragner

Sir, please allow me to comment on the article "Consumers from Nine back Britain on food prices" from your edition dated March 16 by Dr. Cross. I wish to take up one point on which I think one could easily argue the view given by the British Government in the article, which appears somewhat one-sided.

Mr Cross mentions that the consumer organizations represent 260 million consumers in the EEC, a figure which is quite regularly quoted by them. (This is the total production of the EEC.) No deduction from this figure was made for approximately 8.7 million people who work in agriculture, forestry and fishing, as well as their families. One must assume that farmers in Europe do not have the slightest interest in being represented by the consumer groups and one should also consider that those involved directly or indirectly with agriculture could also be included in this group.

There is the very large and important processing industry which deals with farm products and the machinery, fertilizer, feeding stuff and chemical industries which can only sell their products if the farmers are able to pay for them. There are no exact figures as to how many people are employed in these fields. However, to give some idea of their importance, the annual value in 1975 of agricultural production came to approximately £42,300m and industry was selling the equivalent of approximately £18,500m per year to this part of the economy.

In addition to this—and this seems to be the real problem—what exactly are the consumer groups representing? In a number of the countries within the EEC the so-called consumer groups are not democratically organized and exist only on national and sometimes on regional level. Quite often they are financed by the respective governments.

In this situation there is practically no representative contact to individual consumers. Even in countries where real democratic organizations exist there are relatively few full members in comparison to the total population and they can seldom even be expressed as a percentage. What evidence is there then as to the real extent of consumer representation?

One is almost led to believe that these groups and their professional consumer functionaries are mainly speaking for themselves.

Yours faithfully,
HERMANN FRAGNER,
B-1900 Ixerem,
Belgium.
March 20.

Tax relief on mortgage

From Mr A. R. Beard

Sir, Your report in *The Times* today (March 15) of the demand from members of the present Government that the Chancellor should restrict relief on mortgages in the budget, should be seen in the context of the present housing shortage and the recent warnings from "Shelter" as to what is happening in London and other conurbations.

Of course it is unfair that home owners get tax relief on their mortgages, whilst those in rented property get none. Surely the solution is not to penalize the owner occupying but to help the tenant by extending tax relief to personal domestic rent.

As someone deeply involved in the management of rented accommodation in London and elsewhere, I am convinced that this single change would drastically improve the supply of homes for renting and obviate the need for the Rent Act to apply to all but the bottom end of the market, where tax concessions are not relevant.

Yours faithfully,
ROBERT BEARD,
Scobbscombe,
Kingsbridge,
Devon.
March 15.

The natural government of Britain

From Professor Ivor Gowan

Sir, May I welcome your thoughtful article on the current political situation in today's paper (March 25). I think that you are right in two of your arguments. It is true, first, that few people want a general election at this moment; secondly, a lot of us, including many Conservatives, would extend a cordial welcome to an administration formed by Mrs Thatcher and the present Conservative leadership.

But I think you are wrong in your view that the Labour Party should be regarded as the natural party of government. The Labour Party's record since Sir Harold Wilson became its leader is disastrous for the very reasons that you set out so cogently in your leading article. If Mr Callaghan is now applauded at home and abroad, it is because he has refused to be unduly respectful to the organs of the Labour Party.

In my view the natural government of this country is a government of the centre, or, in other words, a grouping which avoids the errors both of left-wing socialism and right-wing conservatism. The fact that Mr Edward Heath offered this coalition of the centre in the last election campaign has been deliberately underplayed by his successors in the party leadership, and this is one of the main reasons why the Conservative Party has suffered in general elections.

It appears that the compact made by Mr Callaghan and Mr Steel is greeted with some general relief since it visibly diminishes the influence of left-wing politicians and affords a measure of stability in our affairs. How much greater then would be the support for a genuine combination of the centre embracing social democrats, liberals and moderate conservatives. Although the chances of achieving such a coalition are small, it is a great present. I think that a coalition of this kind would be the natural government of Britain in the future.

Yours truly,
IVOR GOWAN,
University College of Wales,
Aberystwyth.

From Mr Robert McCrindle, MP for Dromedary and Onger (Conservative)

Sir, As the Tories face up to the failure of the no confidence motion, perhaps the time has come to assess the problems which will have to be solved before we can ensure victory.

The 'Panorama' school

From Miss Angela Pope

Sir, I am a parent and professional teacher and competence have been called into question in the gravest way in your columns last week (letter, Mr and Mrs J. C. Morris, March 24; article Auriol Stevens, March 25). It is as serious to me as to any professional person accused of deliberate malpractice.

Firstly, I am accused of political bias and of an animus against comprehensive schools. In fact, I am a confirmed believer in the comprehensive principle. Secondly, I am accused of selecting an unrepresentative and difficult school and presenting it as though it were the norm. In fact I was encouraged to film at Faraday by the Labour controlled London Borough of Barking. My general purpose was to show how ordinary children are educated (which incidentally explains why I was not asked to film at the established schools). I was not asked to film at Faraday by the Education Authority. I was not asked to film at Faraday by the Education Authority. I was not asked to film at Faraday by the Education Authority.

Thirdly, I am accused of misrepresentation. Faraday is a particular it is said that the film dwelt disproportionately on lower ability children, on probationary teachers and on scenes of unusual, even contrived disorder. In fact, the coverage of the film was planned in close consultation with the Headmaster and the entire staff was kept fully informed. It was agreed that the daily life of two average ability classes and one remedial class should be shown. In the event, the film of the remedial class stopped when half of its members were suspended for unruly behaviour. The Headmaster then asked me not to use the material we had filmed because the feared disorder and created a bad impression. In the case of the two average ability classes, the agreed method was to follow them from teacher to teacher, as far as possible, on the grounds that this would give a representative cross-section of these children's school lives. Some of the teachers refused to allow filming in their classes, but in spite of this we were able to show the full range of teaching from probationers to experienced Heads of Departments, and the Headmaster himself.

We also showed at length the impressive pastoral care and counselling given by the more experienced teachers. There were sixteen scenes showing teachers at work—fourteen showed experienced teachers, two showed probationers. Far from exaggerating the amount of disorder and its effects, the transmitted film omitted a number of scenes of this type. Material was dropped either at the request of parents, or of children who feared that they might get into trouble at home, or at the request of the Headmaster. Every single request to omit material was met.

The suggestion that the film cameras affected the behaviour of the children is without substance, as I know from the four weeks I observed the school before being joined by the film crew. As to the suggestion that any sequence was contrived for the cameras, this is wholly false and would, if it had been true, have been the grossest imaginable breach of elementary reporting ethics.

whenever the election comes. It took no more than a few days of election fever to bring the trade unions out of their corners and make the public flesh creep by threats of non-cooperation with a Tory government. Perhaps the time is ripe for the Tories to stress their reasonableness and moderation on trade union matters, their determination to consult but not to be dictated to by the unions and to underline their appeal to the millions of trade unionists over the heads of their leaders if need be.

Perhaps the time has come also to stiffen the backbone of the public and to remind them that to even contemplate voting Labour or Liberal for fear of the consequences of doing otherwise is to contribute to the downfall of democracy and to capitulate to play the trade union game.

It is also essential that the Conservatives spell out their position on incomes policy and take a firm line as the stage three negotiations proceed. The middle ground is still important to the Tories and the fiction of a far right party devoted to a free-for-all is damaging. In so far as the Tory party has moved to the right, it has done so in response to the revulsion of the electorate to the far left policies of the present government. But the party will be despised as red in tooth and claw by its opponents and an effort must be made to counteract this by underlining the essential moderation of our approach.

In social policy, too, efforts must be made to emphasize our dedication to the improvement and enlargement of the social services just as much as we criticize the abuse of existing social services. In education, too, the public assumption that Labour and the comprehensive schools are synonymous and that we are principally concerned with a narrow section of education must be exploded.

As one who passionately wants to see the return of a Tory government, I am nevertheless saying that Time has been bought for us by the Lib/Lab alliance and the ground on which we should fight is obvious. I hope the next few months will make unmistakably clear to the public just where we stand and that, in the event, the defeat of the no confidence motion will be no more than a hiccup on the way to a Tory government.

Yours faithfully,
ROBERT MCCRINDLE,
House of Commons.

Beyond all this, the film in its intended final form was shown on January 20 (two months before the public transmission) to the Chairman of the Education Committee, the Chief Education Officer, and the Headmaster of the school. When the Headmaster was asked if any members of the staff should attend this viewing, he declined. At the conclusion of the showing they requested that any existing scene be shortened and any teacher's name be removed. At that time and thereafter, no criticisms were made of the film as a fair and accurate representation of life at Faraday. Indeed, the Headmaster commented and agreed to be quoted in a publication that "It is a true film—it deals with reality, which is conspicuously lacking in everything that is written or said about education. We are never going to get a proper debate until we start with reality—these are the children we have to teach and these are the teachers who must teach them. The film shows this for the first time so it can only do good."

I do not see what further precautions a professional producer should or could have taken. I am not suggesting that the established educational interests did not like all that the film showed, although it also showed much that was admirable. But I wonder whether this carefully concerted indignation would not be better employed in trying to remove the faults rather than in trying to execute the bad news. Breaking the mirror will not change the thing it reflects.

Yours faithfully,
ANGELA POPE,
c/o Deborah Rogers Ltd,
29 George Street, W1.

From Dr Alec Dickson

Sir, The situation depicted by the BBC's *Panorama* programme, *Faraday School* (The Times, March 23), in the London Borough of Barking, does not stem from the fact that this is a comprehensive. In the past few months I have observed similar scenes in early leaving classes not only in inner city comprehensives in inner London but in centuries-old independent schools in the rural Midlands.

Adolescents who feel that further study is irrelevant to their future are today no longer content with a collective unit—irrespective of the teacher's experience, the quality of the books used, or the nature of the subject. They have first to be liberated from the tyranny of their peer group and then confronted personally with tasks which require them to be active givers rather than passive receivers.

Andrew Bell first became aware of this in Madras in the 1790s and in the same decade Joseph Lancaster, at the age of 19, started a school in Southwark based on the principle that older pupils could help those younger. This truth is beginning to be rediscovered today in America where pupils, however academically untalented, are being used to coach younger children, in programmes run by volunteer social teachers. Whether it goes by the name of tutoring, cascade teaching or the cross-age relationship, this process is proving successful in schools from coast to coast.

Where a similar approach has been introduced in Britain, in schools that could be named—In Edinburgh and Eltham, in Camden and Tadmor—those who have hitherto been apathetic, inadequate or allergic to authority as a group have become caring and helpful when called upon individually to help those younger than themselves. Expected by staff to act as models, they respond with commitment. And in teaching they themselves learn.

Yours faithfully,
ALEC DICKSON,
19 Blenheim Road, W4,
March 23.

Complaints by prisoners

From the Chairman of Prison and Borsal Governors

Sir, Peter Godfrey complains in his article (March 18) that there has been little official response to the recent spate of allegations about mistreatment of prisoners. That is because the allegations are still being investigated. No official version of events can be given until the truth has been established. However, the following facts, which are not secret, may help to remove false impressions which are likely to have been created by the article in the minds of your readers.

(1) Prisoners have channels of complaint about prison treatment, including disciplinary proceedings which they may wish to contest, via petition to the Secretary of State and via the Prison Board of Visitors. If they are not satisfied with the results they can also write to their MPs, who can take up their complaints on their behalf.

(2) Prisoners are allowed to call witnesses when charges of offences against prison discipline are heard against them, if they have decided the charges.

(3) Members of prison Boards of Visitors, who are appointed by the Home Office, do their work in a voluntary and unpaid capacity. They have no vested interest in the system and are absolutely independent.

(4) Rule 43, which allows a prisoner to be removed from association with other prisoners, is invoked by Governors for the maintenance of good order and discipline. It cannot be invoked for longer than 24 hours without the authority of a member of the Board of Visitors or the Secretary of State. More often, rule 43 is invoked by prisoners at their own request for protective reasons. They have attracted the hostility of other prisoners. The fact that prisoners are segregated at their own request does not always prevent them from complaining, illogically, that they are being held in solitary confinement.

(5) Drugs, which are administered only under medical supervision, are in any case not administered compulsorily. Prisoners are quite free to refuse medication if they wish. They are also allowed to write to their outside GP about their state of health and medical treatment.

(6) Prisoners cannot be punished for making allegations against prison staff, even when the allegations are not proved to be true on investigation, unless there is a separate, quite positive finding that the allegations are both false and malicious.

In view of all this, can your readers really believe that it is necessary for prisoners to make their complaints on saffroned laundry paper in order to draw the attention of the outside world to their outside GP about their state of health and medical treatment. It is quite unfair to prison staff who have no right of public reply.

B. D. WIGGINTON, Chairman,
Prison and Borsal Governors,
HM Prison, Brixton, SW2.

Portugal and Europe

From Mr Neville March Hunning

Sir, Since his retirement from the Commission Mr Michael Shanks has become one of the most cogent, searching and reasonable commentators on European Community affairs. He does, however, in his article on the further expansion of the Communities (March 17) express a common misconception when he says that: "This triple application . . . will shift the centre of gravity of the Community from a Mediterranean, more Latin and less Atlantic in its orientation" (my italics).

In fact it is too often forgotten that Portugal, although speaking a Latin language, is not in any sense a Mediterranean country, nor does it share those characteristics with the other Latin countries. To the contrary, it is the one European state which is wholly and fundamentally Atlantic in both psychology and geographical orientation, more British, British, Irish and even Norway. And like Britain its main special relationship is transatlantic to its ancient colony, Brazil. In that respect, therefore, one would expect it to contribute a rather more subtle essence to the Community than what is generally appreciated.

This is reinforced by another consideration. We have here, during the past couple of years in which we have been digesting Portuguese cases and legislation, a country forcibly and unexpectedly struck by the strong similarity in the Portuguese legal thought processes to those of English lawyers. This may have some connection with the long history of close cooperation between the two countries, but ever the reason, I learnt this very morning from an American colleague that he had encountered the same phenomenon in Brazil.

Admission of the southern applicants to the Community may in fact result less in a weakening of its north-south equilibrium than in a strengthening of its maritime element. And that raises all sorts of interesting implications.

NEVILLE MARCH HUNNING,
Editor, *European Law Digest*,
43 Fleet Street, EC4.

Selling British abroad

From Mr Peter Coldrick

Sir, A Danish friend asked me yesterday a question which I, and I am sure many other Britons living in Europe, find difficult to answer, namely why a decent British firm making a great effort to sell more over here? Are no conclusions being drawn from the hordes of Europeans who flock to Britain because virtually everything is much, much cheaper than in Continental shops?

The present recession cannot be the answer because the fact that demand is only rising slowly should not prevent British firms from seeking a bigger share of existing markets. But perhaps this is the key to the situation: are British firms now so internationalized that they do not want to compete with their overseas subsidiaries?

PETER COLDRICK,
250 Chaussee St Pierre,
1040 Brussels.

سكنا من النحل

Oldham
North CentralCrestline to the East: 0161 275 1000
Bridgeway Department Store: 0161 275 1000
Oldham: 0161 275 1000THE TIMES
BUSINESS NEWSSecond in a
series of case
studies on
dismissal, p 16Compulsory steel price to
strengthen European
industry likely in mid-April

By Peter Hill

Proposals aimed at strengthening Europe's steel industry are expected to be implemented by the middle of next month after the European summit approved at the weekend a plan submitted by Viscount Davignon, the Commissioner for Industry Policy.

Officials in Brussels have already started discussions with steelmakers and other interested parties on the Davignon blueprint and preliminary details of the plan will be outlined next week.

It is hoped that a special meeting of the European Coal and Steel Community's consultative committee will endorse the detailed proposals soon and introduce a new regime of support for the steel industry.

A communiqué issued after the meeting of the nine heads of government in Rome stated: "The European Council (the formal title of the summit) expresses the wish that the Council of Ministers give its urgent attention to the Commission's proposals and initiatives on these issues."

Commission officials and representatives of the European steel industry had talks in Brussels at the end of last week on the plan, which will involve establishing mandatory minimum prices for reinforcing bars, voluntary prices on a number of other products and new financial aid for steel companies, linked to rationalization.

But the new industry commissioner is also planning to achieve some degree of restructuring within the European industry which will involve new guidelines and control of expansion plans in order to ensure a modern and efficient productive capacity.

Last week Viscount Davignon stressed that he saw a need for the Community to make greater use of funds from the European Investment Bank, social and regional funds and the ECSC budget to finance the creation of new jobs and retraining of steelworkers made redundant through rationalization.

The Commission plans to raise £370m-£470m in loans for this purpose, this year and about one third of the amount would be advanced at subsidised interest rates.

Duty plans. The executive commission of the EEC is seeking a three-month extension of the temporary 20 per cent anti-dumping duty on Japanese ball bearings, and tapered roller bearings, spokesman said on Friday (AP-Dow Jones reports).

The Community first imposed the duty in February for a period, ending March 31. The spokesman said the Commission planned to ask for a three-month extension.

February's action was prompted by an investigation that led to the conclusion that Japanese manufacturers were selling their products at much as 30 per cent below market prices. Japan protested at the measure, describing it as a hasty decision taken without exhausting all the possibilities of making arrangements with the Japanese industry.

Union officials have been given an 11-page dossier detailing the plans, which are thought to include a four to five-year rundown and the eventual disappearance of about 1,500 jobs. Nearly 1,000 jobs will be lost at Liverpool and Newton-le-Willows. Another 500 jobs would disappear from the London area, with small losses in employment in the group's other plants.

The company is expected to announce that 1,100 of the jobs being phased out will disappear through natural wastage and that about 400 posts will be created by diversification, though not necessarily in the locations where redundancies are to occur.

It is also expected that the company will announce that anybody made redundant will be offered alternative employment as the group diversifies.

On the eve of the Budget, the Conservative Party is publishing the findings of its VAT task force set up last year by Sir Geoffrey Howe, the shadow Chancellor.

It endorses the philosophy of the tax, introduced by the Heath Government in 1973, but recommends five main changes. There should be a return "as soon as possible" to the original basis of a "single positive rate" (plus a zero rate and exemptions) and the turnover threshold for compulsory registration should be doubled to £10,000.

Traders should be given relief from VAT on bad debts and a simpler "accounts" basis should be introduced as an alternative for smaller businesses.

The task force also recommends that a select committee of the Commons should be empowered to scrutinize and amend the workings of value added tax.

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Churches group alleges complicity in repression by security forces
ICI policy in South Africa attacked

An inter-denominational church group has launched a campaign aimed at stopping what it alleges is ICI's complicity in repression by South African security forces.

The group, Christian Concern for Southern Africa, has sent a report to Sir Rowland Wright, chairman of ICI, suggesting that his group is involved because of the supply of military material to the republic.

The report, which has been distributed widely among the churches, many of whom are big shareholders in the company, also calls for pressure on ICI to bring about what it calls a "fundamental shift in policy away from rapid commercial expansion in South Africa towards a greater emphasis on the existing responsibilities to the black community."

ICI, it says, should consider a halt to all further financial support for its subsidiaries and associates which is not directed to this end.

CCI also wants to see progress on the recognition of black trades unions and on wage levels, and calls for disclosure of information on industrial relations policies and what it describes as "the current relationship with the South African government in the munitions and nuclear fields."

In particular, it wants details of past and current contractual relationships for research, advice and management services in either the munitions or nuclear fields.

It asks for details of all board members and senior managerial and technical staff at ICI subsidiaries and associates who hold appointments on the boards of any South African government corporation or its subsidiaries concerned with weapons and munitions contracting or nuclear energy research.

The report examines the activities of ICI's wholly owned subsidiary ICI (South Africa), and the associate companies African Explosives and Chemical Industries (AECI) and South African Nylon Spinners (SANYS).

The group admits that it has little first-hand information on the munitions or nuclear fields, but comments in respect of AECI: "Given the company's accumulated expertise in both the munitions and uranium mining fields it seems highly likely that it still retains a significant involvement."

The CCSA report says that ICI's main role in the foundation of the South African munitions industry and what it refers to as "its reported continued involvement" through AECI "in the

production of tear gas for the South African security forces" raises serious ethical and commercial questions.

Similarly, the company's past involvement in the South African uranium industry and the increasing strategic importance that the industry is assuming, make it imperative that shareholders should seek assurances that the ICI group's undoubted expertise in these areas is not being placed at the disposal of the South African government.

A statement from ICI said: "We understand the concern of CCSA about the situation in South Africa and we appreciate that they have the welfare of the people of South Africa at heart, as we ourselves have, but we believe that the South African people of every race have every right to gain through steady economic growth and as recently as October last year the Secretary of State for Foreign and Commonwealth Affairs said in the House of Commons that it was the Government's view that normal civil trade and investment should carry on in South Africa. We believe this is right."

The company would be looking into the report's views of conditions of employment of Africans working for ICI and what it would be replying to this and other points raised after the report had been studied.

US leaders
looking
for Healey
boldness

Influential leaders of the United States Government will be watching the British Budget with keen interest. They will be looking for indications that Mr Callaghan, or Mr Healey, have the courage to advocate actions that may not please the left-wing of the Labour Party, but which are considered essential in the view of the Americans to move towards sustained economic recovery.

These American leaders do not believe they will be disappointed. There is now a greater sense of optimism here in Britain's economic prospects than has been evident for quite some years. There is a deep respect, in particular, for Mr Callaghan's skills.

Officials here believe the key to Britain's economic success lies above all in drastic changes in the tax system. Cuts in taxes that provide substantial incentives to investment are seen as vital. There is the conviction here that the leaders of the British Government accept this view.

American taxation is much lower than the British level. Yet the Carter Administration considers it to be too harsh and aims to introduce significant cuts in a tax reform likely to be announced in the autumn.

Top Treasury and Federal Reserve Board officials believe that sustained United States economic prosperity can be achieved only if tax changes are made that foster greater investment.

Americans earning \$5,000 or less a year pay no taxes, while it is only in the most exceptional cases that rich people pay the maximum tax rate on combined earned and unearned income of about 70 per cent.

So many tax deductions are available to all that, for example, a new Treasury study shows that the average effective tax rate in 1975 on the returns of 41,861 people with gross incomes of more than \$200,000 a year was just 34.8 per cent.

American officials are acutely aware of the precarious situation that the British Government faces in the House of Commons. They will be looking more at the tone of the Chancellor's Budget, than scrutinizing the specific figures.

They will be seeking clear indications that Mr Healey intends to set a course that leads to increasing tax changes that spur business investment.

Mr Healey's actions since last summer have been viewed by some top officials as signifying a welcome and necessary change in British economic policy. It will hardly please the Chancellor to learn that a most senior United States official described him the other day as "the best conservative Chancellor of the Exchequer that Britain has had in 25 years."

The Prime Minister is seen as a courageous man of principle with the capacity to take the kind of economic "renewal" that can produce a "British economic renaissance".

Frank Vogl

Tate to give details of
jobs rundown today

By Ronald Emley

Tate & Lyle, Britain's sole cane sugar refiner after last year's controversial takeover of Manbrey & Garton, will today announce details of its rationalization plans aimed at solving the industry's overcapacity which has been increased by the partial switch to beet sugar following entry to the European Community.

Union officials have been given an 11-page dossier detailing the plans, which are thought to include a four to five-year rundown and the eventual disappearance of about 1,500 jobs. Nearly 1,000 jobs will be lost at Liverpool and Newton-le-Willows. Another 500 jobs would disappear from the London area, with small losses in employment in the group's other plants.

The company is expected to announce that 1,100 of the jobs being phased out will disappear through natural wastage and that about 400 posts will be created by diversification, though not necessarily in the locations where redundancies are to occur.

It is also expected that the company will announce that anybody made redundant will be offered alternative employment as the group diversifies.

However, it is thought that the unions will be sceptical about the proposals.

The action continues at the Liverpool refinery will report to the shop stewards today on the plans which were explained to delegates in London last week.

Meanwhile, Mr Eddie Loyden, Liverpool MP for Merseyside and Secretary of the Merseyside group of Labour MPs, said yesterday that he would be seeking a meeting with Mr John Silkin, Minister of Agriculture, on his return from Brussels.

Mr Loyden said: "These proposals are a huge threat to the livelihood of the people of Merseyside. We were given when we met the Prime Minister last week to report on the unemployment crisis on Merseyside. Lord Ryder and the National Enterprise Board have been given a wide brief to review the overall situation and we will be asking that the rationalization proposals for the sugar industry are included."

Tate said last year that it would keep at least four of the six plants operated by the newly merged group. While the Liverpool plant seems certain to suffer large job losses, the fate of operations at Newton-le-Willows and Hammersmith, London, will be known today.

Tories publish VAT plan

By Our Industrial Staff

On the eve of the Budget, the Conservative Party is publishing the findings of its VAT task force set up last year by Sir Geoffrey Howe, the shadow Chancellor.

It endorses the philosophy of the tax, introduced by the Heath Government in 1973, but recommends five main changes. There should be a return "as soon as possible" to the original basis of a "single positive rate" (plus a zero rate and exemptions) and the turnover threshold for compulsory registration should be doubled to £10,000.

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Carter plan to 'force
energy conservation'

Washington, March 26—

President Carter said today he will propose an unprecedented energy programme next month, aimed at forcing Americans to conserve rapidly dwindling domestic supplies of oil and natural gas.

"We hope to initiate immediately a consciousness in America of the need for conservation—we hope to initiate changes in the law that will force conservation," he said, in an interview with editors from across the country.

He said the proposals were being worked out under the direction of Mr James Schlesinger, his chief energy adviser. He has said before that his energy proposals, to be revealed at a joint session of Congress on April 20, will be so tough that he will lose some of his personal popularity with the public.

He did not give specific details of the programme, but said it was the most complicated ever devised in the United States because it "involves increasing the gasoline tax, mandatory conservation."

The President said he was not in favour of a crash programme to step up domestic production of oil and natural gas, adding that he thought the best investment was to conserve supplies already at hand.

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Accountants follow CBI in
criticism of price code

By Our Industrial Staff

With the TUC bringing increasing pressure to bear on Mr Hattersley, Secretary of State for Prices and Consumer Protection, for a tightening of prices legislation, yet another influential body, the Consultative Committee of Accountancy Bodies, has released details of its criticism of the draft price code issued last month.

The accountants follow very much the lines of the Confederation of British Industry in arguing that companies should not be subject to investigation on price levels if they are within their profit reference levels, and that during a Price Commission investigation automatic price rises up to a stated percentage should be permitted and then trimmed as necessary when the study is completed.

This is the same system as the CBI's suggested "rollback" clause, which it is thought likely Mr Hattersley will reject.

While most organisations representing commerce and industry have pleaded for a simpler system of price control for larger companies, the accountants have gone as far as to suggest that large companies should not be subject to price control if the price increase in question does not raise a company's profit above the reference level.

Mr Hattersley is almost certain to have made up his mind which way to head his pricing concessions over the new price legislation, due to come into effect on August 1.

In the Commons last week the Prime Minister promised a Bill "in a week or two", but most observers believe that the proposals, in so far as they may differ from those in last month's consultative document, will have been drawn up to complement tomorrow's Budget as part of the Government's overall economic strategy.

With the TUC bringing increasing pressure to bear on Mr Hattersley, Secretary of State for Prices and Consumer Protection, for a tightening of prices legislation, yet another influential body, the Consultative Committee of Accountancy Bodies, has released details of its criticism of the draft price code issued last month.

The accountants follow very much the lines of the Confederation of British Industry in arguing that companies should not be subject to investigation on price levels if they are within their profit reference levels, and that during a Price Commission investigation automatic price rises up to a stated percentage should be permitted and then trimmed as necessary when the study is completed.

This is the same system as the CBI's suggested "rollback" clause, which it is thought likely Mr Hattersley will reject.

While most organisations representing commerce and industry have pleaded for a simpler system of price control for larger companies, the accountants have gone as far as to suggest that large companies should not be subject to price control if the price increase in question does not raise a company's profit above the reference level.

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Engineering study calls for
closer links with education

Closer links between industrial companies and schools are today urged in a report produced by the Engineering Employers' Federation.

The report, *Graduates in Engineering*, wants education reformed to meet the needs of industry, and pay incentives to encourage more qualified students to enter industry.

Introducing this report of a working party, Mr Asker Whittall, the EEF president, says that unless industry attracts people with the skills needed to boost Britain's prosperity, "our products will become increasingly out of date, demand will fall and unemployment will increase."

The report recommends companies throughout Britain to establish links with schools. Every engineering group should have regular contact with at least one school.

Director quits in new
BSC reorganization

By Our Industrial Staff

One of the British Steel Corporation's longest serving executives has resigned and the activities of BSC(UK) have been transferred to the finance section in further reorganization with the corporation.

Mr Henry Munkin, executive director of BSC(UK) since 1973, who joined the organization in 1967 as an assistant to the late Lord Melchett, the BSC's first chairman, has resigned and will leave the BSC at the end of this month.

A former merchant banker with Hill, Samuel and later a chartered accountant with Peat, Marwick, Mitchell, Mr Munkin is expected to leave his £15,000 a year job with state steel to take up another position in the City.

BSC(UK) is a wholly owned subsidiary of the BSC and has a turnover of £12. It is responsible for owning and managing the corporation's 40m interests in 30 profitable companies, owned jointly with private companies, the corporation's acquisition, mergers and disposals of businesses, and

NEB urged to halt tanning project

By Our Industrial Staff

Lord Ryder, chairman of the National Enterprise Board, has been urged to halt a £3m deal with the Barrow Hepburn leather tanning group, pending a detailed investigation of the industry by the NEB and the Department of Industry.

Mr Michael Grylls, Conservative MP for North-west Surrey, said yesterday that if the deal went through between the NEB and the Barrow Hepburn group, there could be considerable redundancies among workers employed by other tanning companies throughout the country.

Under the terms of the deal, disclosed earlier this month, Barrow Hepburn is selling about half its tanning interests for £500,000 to the NEB with the balance of the £3m to be paid in the form of loan capital.

In a letter to Lord Ryder, Mr Grylls, who is vice-chairman of the Opposition's industry committee, said that many other British tanning companies were deeply concerned over the board's plan to take a shareholding in a single company—whose tanning subsidiary many people considered to be one of the most efficient and the least profitable in the industry.

He said: "There is a widespread view that this intervention in Barrow Hepburn will force other tanners to cut back their own production of leather, and this will certainly mean more unemployment at tanneries in towns including Garston, Liverpool, Nottingham, Leeds, Bristol, Yeovil and Northampton—to name but a few."

Mr Grylls, who plans to question the Secretary of State for Industry, today said what he termed as "this serious error of judgment by the NEB,"

has expressed serious worries about the NEB plan to form a joint company with Barrow Hepburn—British Tanning Products.

He said yesterday that it would be impossible for the new company to operate efficiently because control of raw material buy and the sale of leather would be left to Barrow Hepburn and would not be under the control of BTP.

"There are so many questions hanging over this highly selective intervention by the NEB, which would have a very serious effect on employment throughout the tanning industry, that I think a review should be carried out immediately."

Both Parliament and the public should be fully informed before any approval is given for this injection of taxpayers' money into the Barrow Hepburn group.

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VW defies cartel
office to raise
German prices

From Peter Norman

Bonn, March 27

Volkswagenwerk AG today warned a warning from the Cartel Office by deciding to raise the West German prices of Volkswagen and Audi cars by an average of 3.9 per cent tomorrow.

Earlier this month the Cartel Office took the unprecedented step of writing to Volkswagen, Opel and Ford—the three largest German car manufacturers—telling them not to pass on higher costs in the form of higher prices on the German market.

Although Germany's car makers are facing an increase of about 8.5 per cent in personnel costs this year, domestic sales are booming and the companies interim reports reveal that 1976 was a very profitable year.

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MANAGEMENT

Edited by Rodney Cowton

The second in a series of case studies describing the circumstances leading to a dismissal

When private lives intrude

The case

Mrs Carol Barclay, attractive, vivacious, married and in her early thirties, was employed as a check-out assistant at the Midland branch of the supermarket chain, Food-Markets. She joined the company in May, 1974.

In January, 1976 Melvyn Dewar was transferred to Leicester from the Coventry branch and was promoted to the position of deputy manager. He had been employed by Food-Markets for five years. He was aged 28 and was single.

After a couple of months rumours began to circulate about Dewar and Carol Barclay spending a lot of time in each other's company. One female employee said that she had seen them together one evening at a public house on the outskirts of town. Charlie from the stock room could have sworn

Dismissal and the law

by Geoff Smith

The characters and the company described are fictitious and do not represent any person or organization in real life.

that he had seen them on a Sunday afternoon walking hand in hand in the local park. After a further month or so these and similar comments came to the attention of Leslie Allen, the branch manager. He decided to discuss the matter first with Dewar and then with Mrs Barclay.

In the staff handbook, which had been issued to all new employees since the grocery store days of the 1930s, there were a number of rules governing conduct. One of them was that "any employee, married or

single, who forms an association with another employee who is married, which might prejudice that person's or his or her own marriage status, is liable to dismissal."

Dewar was seen by the local branch manager. He was asked: "Is there any truth in the comments about your association with Mrs Barclay?" Dewar replied: "Yes, we do have a relationship." Then he was asked: "Are you aware of the staff rule concerning such matters?" Dewar replied: "Yes, I know of the rule but to

my knowledge it is no longer used. I cannot recall it being invoked since I joined the company. After all, it has been in the staff handbook since 1935 and surely it is inappropriate in these more permissive days."

Leslie Allen said: "I do not agree with you. The rule is still applicable. It is particularly important to avoid intimate relationships or wives coming on to the premises, causing trouble and prejudicing customer relations."

Dewar was asked to terminate the relationship. He refused and was dismissed with one month's pay in lieu of notice. Mrs Barclay, when seen, also refused to end the relationship and instead offered her resignation which was accepted.

Dewar complained of unfair dismissal. A conciliation officer attempted an out-of-court settlement without success.

Would the tribunal have found fair or unfair dismissal in this case?

Assessment

Probably the tribunal would have found that Dewar had been fairly dismissed. When the ground for dismissal is conduct the tribunals do not necessarily insist that the behaviour complained of must have occurred while the employee was performing his contract. However, Schedule 1 to the Trade Union and Labour Relations Act, 1974, appears to require that there must be some relationship between the conduct and the contract.

In *Spiller v F. J. Wallis* 1975, the Chelmsford tribunal found that Mrs Spiller had been fairly dismissed after refusing to terminate an association with a male colleague. The company had a rule that any married employee who became involved in an association which could

prejudice his or her marriage status, or any single employee forming such an association with such a married employee would "leave the company no alternative but to consider dispensing with the services of either or both parties."

The tribunal relied on the existence of the company rule; the fact that previous associations involving employees had "given rise to difficulties" for the company, such as "an angry scene when an irate husband had appeared in the shop"; Mrs Spiller's refusal to discontinue the association and the fact that "some employees talked about the situation when they should have been working."

On the other hand, in *Cassidy v H. C. Goodman* 1975, Cassidy's dismissal for refusing to comply with his employer's request "to put his life in order" was found unfair by the Reading tribunal. Cassidy

had associations with some female employees and he would brook no interference in his private life.

The tribunal stated: "For an employee to be justifiably dismissed on the grounds of his private conduct it has to be of exceptional gravity or be capable of damaging the employer's business." Cassidy's behaviour was found to be neither intolerable nor detrimental to the company's business.

An important difference between the two cases was the existence of a rule governing such conduct in *Spiller v F. J. Wallis* 1975 but not in the case of *Cassidy v H. C. Goodman* 1975. It should be kept in mind that staff rules form a part of the contract of employment. However, employers cannot always rely on the existence of conduct rules to guarantee fair dismissal. Tribunals assess the

reasonableness of rules and whether they have been reasonably applied in the circumstances.

In a case of off-duty conduct the main point is how the incident concerned affects or is connected with employment.

The factors that tribunals usually take into account are the nature of the employee's job and status; the nature of the conduct; the effect of the conduct on the reputation or integrity of the employer; whether it was clear before that such an event could lead to dismissal; what the employer knew about the lapse at the time of the dismissal; and how the decision to dismiss was handled and the way in which it was carried out.

The author is a member of the staff at Ashridge Management College.

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The sweetness of diversification

Booker McConnell's preliminary results issued last week show that its diversification from a Caribbean sugar producer into food wholesaling, engineering and a host of apparently unlikely trades from pharmaceuticals to health foods, has finally paid off.

The results for the 12 months ending in December, are the first to cover the period since the group relinquished its operations in Guyana and hence shed most of its original connections with the sugar trade.

The disposal of interests on which the group was founded and which accounted for up to 40 per cent of annual profits during the past five years has made a surprisingly small dent in the year's turnover and profit levels. Profit after tax attributable to ordinary shareholders for the year was £6.64m, compared with £8.07m for 1975. External turnover stood at £356.1m, compared with almost £374m the year before.

Although sharp and traumatic for a company which had roots there dating back to the early nineteenth century, the break with Guyana, which finally occurred last summer, was long expected. By the early 1950s it had become clear that Guyanese resentment against the traditional sugar producers made the company vulnerable. A train of acquisitions and diversifications elsewhere was set in progress then which formed the basis of the present eight divisions.

Michael Caine, the Booker McConnell chief executive, denies that the early acquisitions were haphazard, but he admits that they were put together in a hurry.

One major unsuccessful diversification was into the wholesale automotive business in western Canada in the 1960s. While no loss was made at the time of disposal in 1966, it was acknowledged that Booker's management strength was not adequate to operate it successfully.

Others were more successful. Booker today claims to be the largest food wholesaler in Britain (except perhaps for the CWS) and also has a large stake in food retailing.



Mr. Michael Caine, Booker McConnell chief executive: keen on the monitoring of each company's performance.

The groundwork for its food distribution division, which after-tax profits climbed by 64 per cent to £1.88m last year to make it the largest in the group, was laid with the purchase of Alfred Burton and Sons in 1957. During the next 15 years came a series of purchases of similar companies, the latest of which was Kinloch (Provision Merchants) last November.

During the past five years or so the activities of the division—ranging from Keenot cash-and-carry depots to Mace, one of the three largest voluntary grocery groups, and to deliveries to the catering trade—have been streamlined and rationalized.

The benefits of the modernization programme have begun to show during the past two years or so, to yield the very high percentage increase recorded for 1976. Mr Caine says there is more growth to come, particularly from the catering side.

Health foods, in which Booker McConnell has a big stake and which has satisfyingly high profit margins, are also tipped for future growth

possibly abroad, as well as at home.

Fluid engineering, which with after-tax profits of £1.65m (up by 78 per cent on 1975) was the second largest profit contributor last year grew out of general engineering which in turn developed from the sugar business. The two subsidiaries, SPP Group and Plenty & Son, are involved in fluid engineering design and manufacture and market filters, pumps and other equipment for the oil and irrigation industries.

Plenty, which serves the oil industry, has benefited from the new search for oil arising from the Middle East crisis. Like SPP, Plenty is hopeful of developing export markets.

Of the six remaining divisions, the alcohol subsidiary United Rum Merchants (owned jointly with the American Hiram Walker company) supplies rum and Tim Martin liqueur, and arose from historical West Indian sugar connections.

A similar relationship can be traced in shipping where the Booker Line operates five ocean-going ships mainly carrying general manufactured goods from the United Kingdom and returning with sugar, rum and timber from the Caribbean. Likewise, the overseas trade division has from its origins in sugar various other activities including, retailing in several countries, Zambia among them.

The agriculture division, which earned an after-tax profit of £160,000 (down from £301,000) last year, provides managerial and technical services for projects, particularly sugar, in various countries and has similar fairly obvious connections with the traditional business.

The same can be said of the general engineering division which, among other things, specializes in plant and machinery for sugar producing. This division suffered a loss of £558,000 after tax (compared with a profit of £935,000) last year owing mainly to the effects of inflation on a contract for a Sudanese sugar factory which was quoted at a fixed price.

Complete oddballs in the pack, however, are artists' services, handling copyrights of a

number of best-selling authors like Dennis Wheatley, Ian Fleming and Agatha Christie. This is said to have come about over a game of golf between the then chairman and Ian Fleming at an early stage of the diversification programme when the group was described as "lashing out looking for the gold pot at the end of the rainbow".

However, since the authors' division trades profitably—it turned in after-tax profits of £487,000 (up by 37 per cent) last year and can be run by "a man and a boy" from head office—nobody is anxious to see it chopped off for the sake of corporate tidiness.

Certainly, during its recent past Booker McConnell has demonstrated a rare ability to turn a large collection of small and sometimes eccentrically run businesses into workable units. Possibly its long and sometimes bitter experience in negotiating with governments in the sugar trade has helped, but so has tight financial discipline.

Both Mr Caine and his deputy chief executive, Michael Widy, are keen to ensure that there is continual monitoring of all companies' performances so that, in the event of any slippage, remedial action can be taken quickly.

Each of the divisions, which may be responsible for 12 or more separate subsidiaries, operates as a separate profit entity under an executive committee. This committee meets once a week and each month examines profit returns against forecast performance for the new experience for some of the entrants who formerly "left things like tax calculations to the auditor". The committee also tries to establish a two-way flow of information so that ideas originating from the companies concerned can be evaluated.

Mr Caine sees the group's main future growth coming from its existing businesses. But while he does not intend to increase the diversity of the group, he will not commit it to turning down any useful acquisition opportunities if and when they arise.

Patricia Tisdall

Business appointments

Weir Alloy chooses managing director

Mr Derek Corrie has been made managing director of Weir Alloy Products, formed to specialize in ground engaging equipment manufacturing by the Weir Group.

Mr David Buck of Edward R. Buck & Sons, has been elected chairman of the Shire Manufacturers' Federation.

Mr Alan Clarke becomes finance director of Tube Investments machine division.

Mr Michael Thompson has been made managing director of Delta Mead International (UK).

Mr T. G. C. Halliwell has replaced Mr M. Tabor as chairman of Barwell Whitehead and Partners.

Mr Michael Rimmer becomes managing director of Camex Diving (UK).

As a result of the takeover by Loughborough and 22000 has been appointed to the board of the following directors: Mr R. W. Rowland, Mr P. A. Butcher, Mr R. M. Smith, Mr W. E. Dunlop and Mr D. A. Norton.

Mr Geoffrey Lee has been appointed deputy chairman of British Gas Corporation's West Midlands region from April 1.

Mr Nigel Hanley has been made managing director of Asia Pacific Capital Corporation. He is succeeded as an executive director of Citicorp International Bank by Mr J. G. Johnson.

Mr Derek Hindley has been made a director of Standard Radio.

Mr C. H. F. Godber has been appointed managing director of Sales Training Ltd. Mr A. E. Aikman has joined the board.

Mr William Hill has been made managing director of GS Chemicals.

Mr G. V. Shaw becomes managing director of McKechie Media.

Mr John Stephenson has joined the main board of Northern Rock Building Society. Mr Anthony Dickinson has retired.

Mr Michael Farbank, Mr Christopher Sullivan and Mr Brian Brown have been made directors of City Link Transport Holdings.

Mr J. G. Crammer joins the board of J. and J. Makin Paper Mills.

Mr Emory C. Johnson has been named managing director of Sales Training Ltd.

Mr A. W. John has been elected chairman of Property Holdings and Investment Trust in succession to Mr D. Hewitt, who is retiring, but will remain a director.

Mr Rand V. Araskov, executive vice-president of International Telephone and Telegraph Corporation, has been elected a director.

Mr F. G. Mann has been appointed a non-executive director of Exchange Telegraph (Holdings).

Mr Julian Markham has been elected president of the Incorporated Society of Valuers and Auctioneers.

Dr T. Brownald is to be appointed an advisory member of the board of Unilever NV.

In brief

Call for pay rise to halt brain drain

Top management will continue to leave Britain unless the Government lets companies pay more, Mr Garry Long, deputy managing director of the MSL, says. The management consultants, said.

Overseas demand for executives was rising. His company's analysis of overseas demand for British executives showed that in 1975 average overseas demand was 700 executives a month. The 1976 figure went to more than 1,000 a month, and the 1977 figure showed no sign of dropping.

If incomes policy restrictions were lifted employers would probably have to pay bigger wage rises for executives than they had been used to.

Sunday overtime for Ford plant

The Ford car plant at Halewood, Liverpool, worked its first Sunday overtime shift this year. It was in place of the small night shift due to be worked on Monday, Thursday, April 7, which has been cancelled to increase the time off over Easter.

About 4,000 production men worked in the bodystamping and assembly plants, and a management spokesman said last night they had produced up to 450 cars, mainly Escorts, worth just under £1m at retail prices.

Dunlop expansion

Dunlop is to invest £15m in expanding and modernizing its hydraulic hose operations in the North-East. The scheme includes a new factory at Sunderland, which will provide up to 30 jobs by the end of the year, and new equipment at the Gateshead factory, according to a spokesman.

Hongkong buyers

Hongkong buying mission will visit London from May 10 to 13 to look at the market for industrial raw materials and advanced consumer goods. The delegation will be interested in products including textiles, chemicals, dyestuffs, metals, machinery and domestic equipment.

Cheaper coffee hope

World green coffee prices "may begin to drop by the end of the year", Mr William C. Bowser, a United States Government analyst, has forecast in *Foreign Affairs* magazine, but he said, there would have to be a "sizeable drop-off" in total demand in 1977.

LETTERS TO THE EDITOR

Frittering away the oil windfall from the N Sea

From Mr Terry Simms

Sir, While I can think of "worse things than North Sea oil" that could happen to this country, there are many of us who share Robert Davies' fear (Business Letters, March 24) that we will just fritter this windfall away—indeed we have already made a good start on this. With debts amounting to £20,000m (or are they £40,000m?) and allowing for the interest charges on this accumulating debt, about one third and possibly more of our North Sea oil (at today's price) is already committed to paying off this debt.

With the prospect of a revaluing of (thanks to North Sea oil) making our manufactured goods uncompetitive on the world markets, the massive investment we are going to make in other energy sources (be they coal, nuclear, wave or other forms of solar energy), and the euphoria and expectations already created by all the propaganda (much of this government insti-

gated), the prospect for the 1990s is positively frightening.

We are condemning ourselves, our children and our grandchildren to a future of disillusionment, misery and even conflict—but to whom do we look to raise our awareness to the level where we will have both the ability and the will to look and act ahead?

As I see it, the initiative has to come from ourselves, as individuals, and it is only the hope that we will be able to encourage ourselves to take more responsibility for our individual actions, for example, saving more responsibly than we have done these past decades in the mandates we give our governments (but this is only one aspect of our "actions") that sustains my main hope for the future.

Yours optimistically,
TERRY SIMMS,
49 Heaton Grove,
Bradford 5,
West Yorkshire.
March 24.

Higher charges for gas

From Mr Kenneth Winkles
Sir, Surprisingly, there does not seem to have been any protest on the part of gas consumers concerning the intention of the Gas Board and the Government to raise charges retrospectively based on first meter readings after April 1. This means that the heavy winter quarter will be caught without warning.

How are people expected to budget if retrospective charges are to be raised in this manner? The proposal may be a "small" amount, but it is certainly a matter that all meters be read by householders on March 31 and the readings submitted promptly to the gas board.

Yours faithfully,
KENNETH WINKLES,
Moore House,
Fishers Wood,
Sunningdale,
Ascot, Berkshire.
March 15.

Objection to Hitachi plant proposal

From Mr J. C. Crowley

Sir, The report in *Business News* (March 21) that the Radio Industry Council objects to the proposal by the Japanese Hitachi company to establish a factory in Britain is almost unbelievable. There are some well-known large British companies who employ Japanese workers through their practice of importing Japanese hi-fi products and selling them here under British names. Why should objection be made to the employment of British workers by the Japanese in this country?

Yours faithfully,
J. C. CROWLEY,
The Cottage on the Common,
Chisleborough,
Salisbury, Wiltshire.
Somerset TA14 6TL.
March 21.

Tax certificates for subcontractors

From Mr A. Lewis

Sir, The Inland Revenue are bringing in new measures with effect from April 5 to counter the number of contractors abusing the law, or alternatively, closing their business. The registration is, in effect, a licence to be in business, which exists in no other industry.

It is not possible that some pressure can be brought to bear on the Revenue to defer the introduction of the scheme to give them time to get their own house in order!

Yours faithfully,
A. LEWIS,
Lewis & Co.,
29/31 Oxford Street,
London, W1R 1RE.

Marconi since the GEC merger

From Mr R. Telford

Sir, I found it hard to believe the evidence of my eyes when I read Mr Hardcastle's letter of March 1. I cannot begin to imagine his motives in writing such a letter but I can, and indeed must, comment on his misguided and unsupported assertions.

As managing director of the Marconi Company at the time of the merger with GEC, I can have no quarrel with the statement that Marconi was "an exciting entrepreneurial company with modern ideas", but Mr Hardcastle's total ignorance of the notable and continuing progress that has been made since the merger by the GEC-Marconi group of electronics companies, must mean that he has for some years closed his eyes, ears and mind to the facts that we would have denied his allegations.

I am still the managing director of the Marconi Company and of GEC-Marconi Electronics Limited, and I can state proudly and categorically that our expansion since the merger has been impressive by any standards (as our competitors in the world testify). Comparing 1976 with 1970, annual sales have trebled, while orders have increased five times (thus assuring even more rapid future expansion). Over the same period of time export orders have increased eight times and the GEC-Marconi export ratio for this financial year will be over £200m.

Many will have noticed the recent increased penetration of the difficult US aviation and defence market (flight control systems, laser and display F16 and artillery computers) and to significant civil sales in television equipment and electronic instruments. Another recent, noteworthy £50m order was for the supply of civil air

traffic control equipment to Saudi Arabia.

Although not counted in the above figures, the Electronics Group also has responsibility for GEC Transportation Projects Limited, and a few months ago this systems company captured the order for a new electric railway in Brazil worth £150m of UK exports from GEC and other British companies. If we are "defensive and dull" heaven help the competition when we really get going!

These results have not been achieved without the preceding years of increasing investment in research and development and also in overseas marketing. To design and sell the products and to manufacture, install and commission them in all parts of the world has meant a large increase in staff of scientists, engineers, technicians, craftsmen, operators and office staff, and in the past three years and against the tide, we have recruited 5,500 additional staff (including an additional 700 apprentices).

Total employment in GEC-Marconi in the UK is now over 30,000 including 2,400 apprentices under training, and recruitment must continue at a substantial rate. Our employment in Scotland alone has increased by 1,000 over the past two years and I compare this figure with Hewlett Packard Limited's total Scottish employment of 800 people.

Efficiently to employ the staff we have recruited, and also to re-equip existing staff with the modern equipment available, has meant a large capital investment programme which has been increasing substantially year by year. New factories are currently being built at Hillend in Scotland, Portsmouth in England to name but two. Many millions of pounds were spent last year, for example, on computers, automatic design and test equipment, numerically controlled machine tools and measuring equipment.

This continuing expansion by a company that is already one of the largest electronic engineering companies in the world could not have been achieved without the full backing of, and very positive attitude towards, the Government and his colleagues on the GEC board.

With this background, morale in the company must be good, despite the social, political and economic environment in which engineering industry works today. Status is low; rewards are low and taxation and inflation are excessively high. Differentials have been considerably eroded and the material incentives to be creative and to assume extra responsibilities, be it in design, or marketing, or production are virtually non-existent. With the reducing expenditure of our home customers in defence, broadcasting and television, telecommunications and so on, we can only expand by still further increasing our exports in many divisions to 70 or 80 per cent of our total output.

And despite these, our unending efforts and achievements, we have to suffer the indignity of publicity being given in your great newspaper to the charge that we are a dull lot who compare very unfavourably with the dynamic efforts of the subsidiary of an American company whose greed and avarice contribute to the national well-being consists of importing about £23m of United States equipment and manufacturing a further £13m in the United Kingdom! Might not British be best for a change?

ROBERT Telford,
GEC-Marconi Electronics,
Marconi House,
Chelmsford, CMI 1PL

South Wales seeks fresh work

where in Britain hard, but it poses special problems for those parts of the country which are having to cope with its recession against a background of long-term decline.

In South Wales, which was one of the hardest hit regions of Britain during the 1930s, unemployment is still well above the national average and there are increasing worries about the future.

For what the recession is doing is to make it much harder to attract the new industries that are needed to counter the industrial restructuring necessary to break away from the old dependence on coal and iron.

These two industries, which have been the main pillars of employment in industrial South Wales, have declined sharply in relative importance in recent years. Coal employed over 80,000 people in 1955; now it employs less than 40,000.

The steel industry has seen slow progress towards building up the kind of modern sector which it needs, but even during the past few years job loss has been heavy at some plants, particularly up in the valleys, away from the big central plants at Port Talbot and Llanwern.

There are some that coal at least has finally stabilized after its years of retreat in the face of oil imports; there is even a new pit opening up at Ammanford.

But the new jobs which will be needed to cope with the rising population in the coming years, and break down the existing unemployment, are proving hard to find.

To take the central and eastern valleys, which is where

the heart of the problem lies, the total job loss in the past 15 years from just these industries—coal, steel and transport—was 54,000. Only 14,000 new jobs have been created, leading to a net migration from the area of 50,000 in the 1960s alone.

Some of these (about 10,000), just moved down to the coastal strip including Cardiff and Newport. But the rest went elsewhere, tired of waiting for job opportunity which did not come.

Although there has been a dedicated effort to attract new employment to South Wales, and the industrial base of the area is a great deal more widely spread than it was 20 years ago, the successes of regional policy have been limited.

A recent study suggested that in South Wales at least, something like 30,000 jobs were created by government regional policy incentives in the 12 years to 1972.

At first sight, this is fairly impressive, but when it is examined more closely all sorts of worrying questions arise about how much impact the policy has really had and whether it will last.

First, many of the jobs were for women. It is a natural that female participation rates were rising in Wales

as everywhere else in the United Kingdom during this period, jobs for women workers do not provide employment for displaced coalminers.

Secondly, the industries where the jobs were created—cars, clothing and footwear and engineering—are ones where the United Kingdom's competitiveness is gravely at question at the moment.

There is a real danger that the new growth industries brought in during the 1960s could turn out to be the industrial problems of the late 70s and 80s.

This is particularly true of the footwear and clothing industries, which are facing ever tougher competition from abroad.

Faced with the problem, some government-backed agencies in Wales, like the Development Corporation for Wales, are making great efforts to attract new jobs, particularly in the service sector.

But they face a number of problems. The first is the enormous industrial strategy which commits it to cutting back on service jobs, particularly in the public sector. The second is the fact that regional policy, which for all its faults has been one of their strong cards in trying to attract industry, seems to be being applied less firmly.

Faced with this gloomy picture, there is one clear bright spot and one potential hope for the future. The great success story in Wales (apart, of course, from the continuing strength of the rugby team) is the working of the Japanese companies that have been set up.

David Blake

March, 1977

These Notes having been sold, this announcement appears as a matter of record only

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(A Savings Bank established under Danish Banking Law)

U.S. \$25,000,000

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BY THE FINANCIAL EDITOR

The corporate sector and the Chancellor

Before Mr Healey rises to deliver his Budget speech tomorrow afternoon, at least two aspects of what he will say seem to be clear. The first is that he will cut the overall level of taxation, though the extent to which this will depend on the outcome of the next phase of incomes policy remains to be seen.

The second is that the more he decides to give away on the income tax front, the more the PSBR ceiling will require him to claw back in indirect taxes.

What has not been speculated on so much in the run-up to this particular Budget are the less pleasant surprises the Chancellor may have up his sleeve. The one most likely to be autumn was an attack on the home buyer. More recently some in the City have speculated on fresh burdens for the corporate sector.

On the whole however this seems unlikely, at least this year. Over the next few years, overt attack on the corporate sector would hardly be a political starter. Covert attack could presumably take the form of either tampering with the present stock relief arrangements, which hardly seems practical until the present contributive period on the future of stock relief is over, or higher national insurance contributions. The restraint here however is that these go up any later in the year would be to court unpopularity—though not of course impossibility.

More important, there seem reasonable grounds for leaving the corporate sector in peace for at least another year, and preferably until the inflation accounting issue is nearer a firm conclusion. Certainly, the corporate sector is in rather healthier shape than a couple of years back. But profits are still heavily depressed in relation to national income, while two major factors make for caution over the short-term.

The first is that the underlying position of the corporate sector over the past nine months or so has been confused by the volatility of other components in the economy. The rate of the third quarter deficit last year came as a surprise and it looks very much as if, since mid-summer, the unexpected rise in the rate of inflation as sterling remained under pressure has both increased the element of stock appreciation in profits and the strain on the industrial sector's liquidity.

The second factor concerns the increasing need to look at individual parts of the corporate sector rather than simply the corporate sector in its entirety. On this basis, it seems reasonable to assume, first, that wholly domestic companies are going to have a fairly tough year in the face of weak consumer demand—whatever the Chancellor does—and second, that increasing attention needs to be paid to the situation of companies directly affected by the North Sea.

Brokers Phillips and Drew, for instance, recently forecast that while the overall corporate surplus should improve from £500m to £1,600m this year, this would be only after elimination of a £1,200m deficit arising from North Sea operations.

Oils
As the North Sea flows

The news last week that North Sea oil production was on course for even the most optimistic forecasts to be fulfilled by the year end might have been expected to produce more interest in the oil sector than it did.

Whether this week's response is due to the fact that investors still prefer to travel hopefully with drilling results than to arrive at the production phase or because production levels in the North Sea are already well recognized is debatable.

But if that is the case, investors are adopting a misleading approach to assessing the real worth of the North Sea. The assumptions involved in calculating the value of North Sea reserves—depletion pot, field reserves, oil prices and discount rates used in arriving at net present worth—are so arbitrary that it takes only small changes in the variables to alter radically the whole picture.

And the signs that the market is still adopting this somewhat blinkered outlook is evidenced by the low profile response of the Lasso oil production stocks to the North Sea euphoria, when these present investors with the purest North Sea income stream and whose underlying worth is most readily calculable. North Sea oil shares are in urgent need of some more intellectually rigorous work on assessing their future worth now that the ball game has changed and oil is actually flowing.

Shorter-term what has been unsettling the sector over the past couple of weeks have been disappointing fourth-quarter figures from the two majors, British Petroleum and Shell. Sustained selling on a weak Wall Street, leaving BP a tenth off its high at 814p at the end of last week, has been given an extra push by United States analysts who have been busy downgrading their earlier forecasts for BP's 1977 earnings, which at 130p plus had in any case looked fanciful given the absence of any of 1976's currency gains and 570m or so worth of advance corporation tax write-back last year.

So where do oil shares go from here? If it were left to the immediate trading outlook, not all that far. Oil consumption is still hamstrung by the slow recovery in world economy, while downstream activities, chemicals in particular, are being held back by the stiff competition in the market place that ICI, for instance, has been complaining about.

Yet these uncertainties have been around for the best couple of years and in the meantime North Sea excitement should be enough to give the sector a second wind later on this year. On the production front, if BP's Forties practice is anything to go by, companies will place more emphasis on cash flow than attributable earnings as the oil starts to flow in quantity.

But in any case Forties contribution could well quadruple this year from 1976's £40m-50m which will give the market correct evidence of the North Sea's cash flow. Over and above this, there is likely to be a steady flow of drilling news to whip up enthusiasm. The fourth well on block 11/30 where stockmarket interest is concentrated in P & O is expected to be productive and a further delegation of drilling reveals the expected 500m barrel field that will be worth 50p to the shipping group. Tricent's results on block 211/18, due in the next week, could well confirm a smallish field while on the more speculative front Oil Exploration's current heavy rating could be upset if drilling on 16/17 turns out to be as disappointing as the industry expects.

Babcock/Morris
The next stage

If Herbert Morris is devoting the same effort and ingenuity to selling its products as it has to fighting off predators these past couple of years, then clearly the forecast of a "very significant increase" in profits this year is going to be met. The tactics employed against Amalgamated Industrials and now against Babcock & Morris have a class touch about them. Babcock has been forced to twice raise the ante and on sheer fundamentals it looks as though it is going to have to go above the latest offer of 250p.

On historic earnings alone the offer gives an exit p/e ratio of 5 against a sector average of just under 8. The offer is slightly above net asset value as shown in the annual accounts but a revaluation, now under way, will certainly show a considerably higher figure. And the market has consistently thought that Babcock is still trying to get its act together.

But the real defence point is the fact that Treasury permission has been gained for a proposed doubling of the dividend—last year it went from 6p net to 10p net—which, at 205p, puts the shares on a prospective yield of 15 per cent. The only way you can argue against a yield like that is to put up more money—250p would bring the prospective yield down to 12.3 per cent, while putting the historic exit p/e ratio up to 7.3 per cent.

Against that the anonymous potential counter-bidders appear to have departed the stage, while Babcock could let the offer lapse and sit on its near 40 per cent until a more propitious time, but that does not seem likely.

Morris is due to produce a detailed profit forecast this week, which will signal the next round of the fight and may prompt Babcock to dig deeper into its coffers.

Bank account
Helmut Haugen caused some surprise among his audience, the entire German banking corps, in the City of London,

when he declared at the weekend that he was not enjoying his spell as president of the EEC bankers' federation.

The work did not give him "any feeling of success", he said at a meeting in London of the German Chamber of Industry and Commerce. Bankers defended national positions in the federation just as doggedly as any finance or agriculture minister in committee at Brussels.

A further, not entirely congenial, task awaited Haugen, a director of the Frankfurt-based Dresdner Bank, when he came to the nub of his speech, entitled "Germany's economic development looked at from an international angle".

His after-lunch tour-d'honneur, which took over an hour, was a reply to the proposition that West Germany was not doing enough to fuel Western economic recovery. His rebuttal was as impressive as it was thorough, but in order to show how much his countrymen had done it was necessary to detail measures of which he obviously disapproved.

In fiscal policy, for instance, he pointed out that the public sector borrowing requirement last year amounted to 1.5 per cent of gross national product, higher than in Japan, the United States or France, and lower among industrialized nations only than the United Kingdom (6 per cent).

"This year," he said, "Germany will again be trying to spend itself out of trouble at a faster rate than say, the United States, even allowing for the new Carter administration's proposed additional public expenditure programme."

Indeed, he said, the German government had gone as far down that line as the constitution permitted.

He went on to say that demands for social welfare benefits had lost all touch with reality and it was necessary for

these to be "screwed back" to a more reasonable level.

In Britain, he said, thanks to North Sea oil, "things aren't looking too bad". He was heard with particular interest by Günther Steffens, the chairman of the chamber, who is from the London operation of Dresdner.

In good books
It is not often that one hears a good word of a publisher, but there was plenty in London last week from James Mitchell, who just happens to be a publisher himself.

Mitchell a director of publishers Mitchell Kennerly and general editor of the new *Joy of Knowledge* encyclopedia, was welcoming a whole convention of overseas publishers in London for the publication day in Britain of the first two of the 10 volumes.

He said that the £2.5m needed to launch the venture was raised not "from some friendly bank" but from the companies who plan to publish the books in 13 languages in 11 other countries around the world.

The publishers include Librairie Larousse (France), Deutsche Bicherbund (West Germany), Frankfurt (Italy) VNU (Holland), Salvat

subject to the higher rate are in fact non-essential goods. Among the specific VAT recommendations are: VAT on certain food products should be zero rated (except dairy and the like). These four items represent about 10 per cent of the energy value in our national diet. They are described as especially important in the diet of large families, and the removal of VAT on them would reduce the food part of the retail price index by about 0.85 per cent.

There should be no increase in the rate on clothing, and children's clothing should be zero rated. There should be zero rating of consumer protection in the household waste sector.

The standard VAT rate should be applied to electronics consumer goods, with a single rate of VAT on all electronic components (to reduce the administrative cost on the industry).

Any increase of VAT on expanding industries such as toys, domestic and office equipment and building and domestic hardware, it is claimed, will have a serious effect on the non-ferrous foundry industry, and could prejudice the success of the proposed industry scheme. Stability is sought in excise duty on beer, and a deferment of the advance payment of duty on demand but it also applies to the industries involved.

There is a plea for stability in macro-economic policy. A number of teams mention the need for stability and continuity of Government policy, particularly in the area of the level of demand. Several also make the point that industry should be given breathing space in which to adjust to the new legislation.

Many believe that urgent action is needed to reduce the inflation rate level charged to industrial borrowers. They argue that not only does this inhibit industrial investment, delay modernization plans, and reduce the attractiveness of holding stocks in advance of the proposed industry scheme, but it also puts United Kingdom companies at a disadvantage in competing internationally for export contracts.

Some companies are said to be taking orders both from home and abroad, because at present interest rates it does not pay to finance them. If rates cannot be reduced, some argue for two-tier rates or some form of cheap industrial loan finance.

Policy should be made more flexible. In its present form, it is said to have two major inhibiting effects. First, it is held to have further eroded differentials, with implications for the willingness of acquiring skills or bear responsibility. Secondly, it is said to be a factor hindering progress towards greater productivity.

Maurice Corina
Part of the problem last week lay in the fact that the political crisis caught the Tories as unprepared for a general election as everyone else. But part of it lay precisely in those areas where specific policy commitments had already been made in such a way as seemed to indicate that they would be included in the impending manifesto. This applied above all to industrial policy.

Abolition of the National Enterprise Board, slashing of the powers of the Scottish and Welsh Development Agencies, the resale of parts of British Shipbuilders and British Aerospace, the repeal of the 1975 Industry Act, the extraction of the Department of Industry (and the Bank of England) from its role of promoting industrial improvement—all of these are designed to appeal to those who want radical old departures from a new Conservative Government.

For those concerned with making things work better, the list rings with lessons not learnt from 1972-73 period of the last Conservative Government.

The Conservative Party under Mr Heath, it will be recalled, had convinced itself before 1970 that a rapid return to some model of capitalism

from the early industrial revolution would reinvigorate the British private sector. Against this background the Industrial Reorganisation Corporation appeared to be some interventionist body. So it was summarily abolished. Within months the reality of the industrial situation which Governments today cannot avoid led many to regret that politically motivated move.

The forced nationalization of Rolls-Royce and the ad hoc arrangements that had to be made in that case served only to underline the mistake. By 1974, when the Conservatives introduced their own Industry Act, the most interventionist piece of industrial legislation since the 1940s, the political U-turn was complete.

Thus, when Mr Heseltine says that the Industry Act must be repealed, because it was designed for political and not industrial purposes, and that the Department of Industry is at best wholly irrelevant and at worst an impediment to slow down change and impede innovation, he is saying things that make industrialists uneasy.

In shipbuilding, cane sugar refining, steel making, machine tooling, ferrous founding, telecommunications and scores of other industries those con-

cerned know that the future depends on a greater or lesser degree of planning and assistance involving the Government in one form or another. Equally, scores of companies with good records and prosperous prospects in as many more industries know that their future has been made more secure with Industry Act help.

The way in which Lord Ryder chooses to operate the National Enterprise Board may not please everyone. The chances of the organization being able to maintain freedom under the dead load of British Leyland must be slim. But the realistic view must be that any government is going to be faced with situations which cannot easily be handled in the national interest by receivership and liquidation. At the same time many industries require an indication of government policy and earnings of government support if they themselves are to be able to plan for the next decade and more.

Unless the Conservatives come to terms with these facts of life before they win the next election, industry and the country in general will be forced to suffer the consequences while they go once again through the learning process.

Welders at work on the Tampico-Venacruz pipeline being built by the state-owned oil company Pemex.

Mexico's new lease of life from oil
As the tide of socialism ebbs and flows through Latin America, Mexico looks set to enter a new era of development, with the attendant problems that confront a new oil-rich nation.

Reports of huge new oil reserves are said to put Mexico on a par with Kuwait and other Middle East countries in the big oil-producing league. Since Mexico became the first Latin American country to nationalize oil in 1938, Pemex, the state oil company, has always kept a remarkably low profile.

Latin America, coincidentally with the visit to the United States by the new President, Senator Jose Lopez Portillo, reports emerged of huge oil reserves in the south-eastern states of Chiapas and Tabasco. Oil finds were first revealed in the area, and offshore from Campeche in the Gulf of Mexico, in 1972. Since the first discoveries Pemex has said very little about the extent of the hydrocarbon basin that lies underneath this area of the country.

Unofficial reports from American and Mexican sources estimated that the total reserves of oil and gas are in excess of 60,000 million barrels. After these reports, Senator Jorge Diaz Serrano, director of Pemex, made a rare public statement to clarify his oil position. He said proven reserves at the end of last year stood at 11,000 million barrels.

Referring to the potential reserves he added that "it is estimated that the figure is far higher, to 100,000 million barrels" which had been reported. If these estimates turn out to be correct, Mexico could become the most important oil producer in the Americas—bigger than Alaska or even the North Sea, by a substantial margin. By comparison, the United States, which is Mexico's major customer for oil, has only 35,000 million barrels of oil left. Venezuela, Latin America's biggest producer, has 18,000 million barrels of proven reserves.

Pemex is now embarking on a substantial oil development programme, and an American company is to make an independent assessment of proven reserves; so far only five out of 180 known oil deposits have been exploited. This year the surplus of refined and crude products is expected to reach 54 million barrels and the daily output is forecast to be one million barrels by 1983. More than 300,000 pesos are to be spent on doubling the country's refining capacity to 1.7 million barrels a day by 1982.

A major extension of the petrochemical industry will also take place, with investments of \$6,000m. Plans on the cards for the surplus of petrochemical plants will be increased from 55 to 115. The annual value of exports from petrochemicals will reach 31,000m pesos (nearly £820m) to which must be added 195,000m pesos from refined and crude products by 1982.

The country's debts are still huge, at about \$25,000m, with another \$3,000m of borrowing agreed this year. The cost of servicing this debt is something like \$4,000m a year, which would be a heavy drain even for a country which found it easy to run a trade surplus, something which Mexico has found hard to do.

Against this background, the improvement which oil promises to the balance of payments could be of vital importance.

Welders at work on the Tampico-Venacruz pipeline being built by the state-owned oil company Pemex.

Mexico's new lease of life from oil
The problem that now arises in Mexico is the ability to expand its oil industry fast enough to obtain the maximum benefit from the sales of refined and processed oil-based products and whether it will join Opec. If Mexico joins Opec, it would lose the benefits of the 1974 United States Trade Act amendments, membership of Opec would also bring with it the attendant political problems of international oil politics which could cause instability internally and in foreign relations.

Mexico, however, is a fortunate country. The latest reports on oil come hard on the encouraging news that the country is now the world's major producer of silver and is also rapidly expanding its phosphate industry.

With the revival, albeit somewhat slow, of the American tourist trade after ex-President Echeverria and Jewish gaffe some two years ago, President Portillo has the basic ingredients for sound economic planning.

What is particularly encouraging is the development of tourism which accounts for about one third of foreign earnings. Tourism is expected to have brought about \$900m last year.

During the last 15 years tourism has expanded at an average rate of 10.9 per cent, and a target of 5.5 million tourists a year has been set for 1982. Four major tourist funding agencies, has alone invested \$144m in capital investments. This has gone mainly into two large tourist complexes. One is at Ixtapa on the Pacific coast and the other is the immensely impressive tourist city at Cancun on the Caribbean coast where 17 hotels, a golf course, and a town of 22,000 inhabitants have been carved out of the jungle.

From a handful of campers who visited the resort area, first trees were cleared five years ago the number of visitors to Cancun (literally "pot of gold" in the original Mayan language) swelled steadily to 100,000 last year. The target for next year is 450,000.

The immediate benefits for tourists from the development were comparatively short-lived as consequential inflation—25 per cent—made up the gap, but Mexico is still cheap compared with other big tourist centres.

The growth of tourism, which is estimated to need a labour pool of some 27 million workers for the 1982 target, will, it is hoped, help alleviate the enormous unemployment problem and thus bring more people into the moneyed economy, correcting one of the much criticized features of Mexican life.

With sunshine, silver, phosphates, and now possibly huge oil surpluses, Mexico looks like soon becoming the pace-setter for Latin America.

Michael Franchman

Will Mr Healey deliver the goods for Neddy's industrial teams?
Many of the Neddy sector working parties taking part in the Government's industrial strategy exercise are awaiting the Chancellor's budget tomorrow with special interest. It is not generally realized that they were invited, in their latest batch, of progress reports, to set out as a separate item views which they wanted taken into account in the Budget for 1977.

The response to these representatives has been a memorandum in which Mr Healey declares that the Government will be "taking full account of the views expressed by the working parties in reaching decisions on the Budget." That is a decent enough Treasury pledge, so the points which have been filtered from the strategy work deserve a wider circulation.

Most, though not all, of the working party reports have made specific reference to the Chancellor's invitation, though they vary greatly both in length and coverage, from a few very general lines to several pages of specific proposals related to particular industries. The arguments are not in any sense non-ferrous, and do not claim to deal with the whole range of considerations. Nor are they strictly Budget matters.

A number of recommendations recur, some of which are already being taken into account by the Government. A further earlier observation on the Price Code and on public procurement practice. The recommendations made most frequently are those concerned with incentives and differentials, lower interest rates, and improvement of export assistance.

Many recommend changes in the structure of personal taxation, which would increase personal incentives at all levels. There were several suggestions that there should be special tax allowances for people who spend time overseas selling our products (the Inland Revenue have just produced a consensative document with proposals on this point). There were also suggestions for reduction of expenses to encourage labour mobility.

One team points out that small family firms are being seriously affected by prospective capital transfer tax. The weight of capital taxation in fact illustrates a problem which has had the pundits shaking their heads over the future of London as a financial centre, and in particular over the ability of sterling-based banks to compete for international business—with other operating from a firmer capital base.

This time round, however, although the volume pressures are likely to be greater as world economic activity picks up, the impact on capital adequacy should be less pronounced—assuming that the pound holds its value against other currencies better than it has done in the last two years.

For the group as a whole the new issue obviously does something for free capital—lifting the free capital ratio, if deferred tax and the unquantified provision against advances are included, by maybe 0.3 points to just over 4 per cent. But it does not do anything for the free equity ratio, only marginally approved by last year's rights issue, since its benefits were largely offset by the £50m write-down of reserves relating to the group's property revaluation.

Neddy still has a large proportion of its capital tied up in its premises, and a large portion of its liquidity tied up in property development. That's no problem at the moment; but if the volume of economic activity picks up any more rapidly than expected, we could see the group making more moves to strengthen its capital base.

Several call for the abolition of deferred tax liability on the

reserve for stock replacement. The existence of this liability may inhibit bank lending since it affects a company's gearing ratio. It can also deter further investment by shareholders since it increases the company's apparent financial obligation to outside investors.

A number ask that inflation accounting procedures should be adopted, or that the methods used to calculate profits under the Price Code should be applied also to their calculation for tax purposes. Others are suggesting a system—if one could be devised within the framework of existing trade agreements—which would link some taxation relief to export performance. A further recommendation is an adjustment of advance corporation tax requirements on the ground that A.C.T. offset against future corporation tax liability is of little help to those companies with progressive investment records.

Individual working parties have also recommended the replacement of tax allowances by investment grants; more favourable tax treatment for research and development expenditure; and switching the bias of the company taxation system to taxing wealth at the point of distribution, not at the point of creation.

There are strong views that there should be no increase in the rate of VAT on particular products. A number emphasize that frequent changes in VAT levels have led to a greater degree of speculative behaviour in the purchasing public. There is also a feeling that there should be a review of whether all goods at present

subject to the higher rate are in fact non-essential goods. Among the specific VAT recommendations are: VAT on certain food products should be zero rated (except dairy and the like). These four items represent about 10 per cent of the energy value in our national diet. They are described as especially important in the diet of large families, and the removal of VAT on them would reduce the food part of the retail price index by about 0.85 per cent.

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FINANCIAL NEWS AND MARKET REPORTS

Viewing the Budget and bids in light of a post-recovery market

The Budget weighs heavily on short-term share recommendation and, beyond that, analysts must cope with the prolonged market rise which has lifted many erstwhile "bombed-out" or undervalued sectors.

Boare Govett, for instance, in looking at the specialist mail order companies has had to take the view, plausible though it is, that the Chancellor will help second-half retail spending this year. Boare's analysis, Mr J. E. R. Bax, has been to take into account the sector's strength against the FTA All-Share Index over the past three months whereas for most of last year mail order was mostly under-rated.

But for all that, a strong case is made for purchases in either Freemans (SW9), Grattan (Warehouses or Empire Stores). Results from all three are imminent, but Mr Bax is looking for an overall 11 per cent profit advance in 1976-77, 20 per cent in the current year and an even stronger advance in the year after that.

Price stability over the life of a six-month catalogue is likely to increase, sales per customer should improve without expensive agent recruitment and the specialist mail order firms are already benefiting from parallel postal systems which are reducing their reliance on the Post Office.

Property is another sector which comes into the bracket of recent sharp improvement after suffering so long as everybody's whipping boy.

The property sub-index has climbed from 106 to 178 since mid-November last and, in its sector survey, J. Sebaga warns that a reaction can be expected before the continuing bullish trends for property shares are generally realised.

Prime yields are now close to 6 per cent and Sebaga's analysis, Mr Roger Baden-Powell, believes they will decline further to 5½ per cent by the end of the year.

In his view, however, this fall is already discounted by share

prices in that prospective discussion to net asset values calculated on the basis of a 5½ per cent yield structure leave the major "safe stocks"—particularly Land Securities, Haslemere, Great Portland and Stock Conversion—no more than fairly valued.

The determining factor, however, is the behaviour of rents and the broker estimates that London commercial rents are on a rising trend.

Whether or not property ever truly regains lost status as the chief prop for Greiverson, Grant's recommendation of Trafalgar House is that it has been transformed from a purely strength against the FTA All-Share Index over the past three months whereas for most of last year mail order was mostly under-rated.

Brokers' views

The full benefits of Trafalgar's post-1971 investment programme, say Greiverson's commentators, Mr Rod Cowell and Mr Michael Unsworth, have yet to accrue but prospects over the next five years are excellent. The historic p/e ratio and yield of around 10 and 6 respectively are about in line with the market, the brokers observe, but given the group's above average prospects, the shares are undervalued.

Taking out capitalised interest and the surplus on land and ship sales, they predict earnings of 16.7p per share for the current year and 31p per share in 1978.

Much of the real life in the market at the moment is still provided by takeovers and take-over speculation. International Stores' bid for F. J. Wallis has prompted suggestions that the BAT Industries' subsidiary will be tempted to go for one of the bigger retailing combines. Hedderwick Stirling Grambar calculates that, although such talk is no more than speculation at this stage, International and Wallis hold no more than an aggregate 5 per cent of the United Kingdom market so a further acquisition would not be unacceptable.

Ray Maughan

Name change and profit at British Debt

British Debt Services, the credit service organization, has been renamed Credit Data and after three years of losses it is now in the black.

Mr Paul Brooks, chairman, told an extraordinary meeting

held to approve the change of name that there was a profit in the first six months of the current year.

He also said that the change would benefit the marketing activities of the company, since it reflected both the new man-

agement and the increased range of services now being offered to the credit industry. In the year to June last there was an attributable loss of £11m. There has been no dividend since the interim payment of 1974.

Local Government, Public & Educational Appointments

CSV COMMUNITY SERVICE VOLUNTEERS THE NATIONAL VOLUNTEER AGENCY

Social Entrepreneur: CO-ORDINATOR £5000

Since 1975 CSV has launched five programmes to involve young unemployed in social service—caring for the elderly, helping the handicapped, operating welfare rights programmes, playgroups and experimental workshops. Schemes are in Sunderland (250 jobs), Northern Ireland (100 jobs), Lancashire (100 jobs) and two in Lancashire (21 jobs). The budget is over £1.25 million.

A Co-ordinator is needed to support these enterprises: someone with experience of management and budgetary control, and able to help those responsible

for each scheme. Most work will be in the field from our London base.

The Co-ordinator will negotiate with Directors of Social Services, local representatives of trade unions and professional associations and with government departments; will report to the Executive Director, and will have a key role in planning further developments.

The contract will be for two years (possibly re-negotiable). Further details from Wendy Ruff, CSV, 237 Pentonville Road, London N1 (01-278 6601).

University of London CAREERS ADVISORY SERVICE Appointment of Part-time CAREERS ADVISERS

It is intended to appoint to the position of part-time Careers Advisers who will be expected to work full-time on three days a week for four hours weekly in the year.

Applicants must be graduates and some (though not necessarily all) of the posts to be filled with degrees in science, particularly biology or chemistry. Experience of personnel type work outside the field of education would be a decided advantage, but is not essential as initial and continuing in-service training will be provided.

The posts, which are non-tenable and on an annual contract basis, would for example, suit persons who have retired early or wish to return to work after family commitments. Salary in the region of £2,000-£2,500 per annum.

The closing date for applications is 15 April 1977. Forms and particulars may be obtained from the Personnel Office, University of London, Senate House, Malet Street, London WC1E 7HU, telephone 01-536 8000, Ext. 129.

FACULTY OF EDUCATION

Brandon University

1. Tenurable position in Early Childhood Education.
2. Qualifications will include BA or BEd with survey school experience. Doctorate and university teaching experience desirable.
3. Duties will include teaching at both undergraduate and postgraduate levels, supervision of student teachers, and experience in research in Early Childhood Education.
4. Rank: Lecturer or Assistant Professor.
5. Salary: £4,000-£5,000 per annum.
6. Contact: Invitations and applications, including curriculum vitae, should be sent to the Dean, Faculty of Education, Brandon University, Brandon, Manitoba, R7A 6A9.
7. April 15, 1977.

King Edward VII Hospital MIDWINTER WEST SUSSEX PHYSICIAN SUPERINTENDENT

Details concerning the post may be obtained from the Chairman of the Hospital.

The University of Manchester TEMPORARY LECTURER IN SOCIAL ANTHROPOLOGY

Applications invited for this temporary position starting October 1977. Post available until September 1978. Salary: £3,500-£4,500 per annum. Further particulars may be obtained from the Director, Faculty of Education, The University of Manchester, Oxford Road, Manchester M13 9PL. Quote ref.: 45/77/7.

PUBLIC HEALTH LABORATORY SERVICE BOARD

SECRETARY TO THE BOARD

Applications are invited from candidates with senior administrative experience in the N.H.S. (or similar employment) for the post of Secretary to the Public Health Laboratory Service Board, which will become vacant on 30th September, 1977.

The Secretary is the senior administrative officer of the Public Health Laboratory Service and is responsible to the Director and the P.H.L.S. Board for the Headquarters Office (with liaison establishment and supplies sections), and for the administration of the network of 70 Area Regional and Reference Laboratories of the P.H.L.S. The successful candidate will need to work in close liaison with the D.H.S.S. Welsh Office and N.H.S. Authorities, and some travel will be required for this work.

The post offers challenging opportunities for work in an organization employing about 100 concerned with the control of infectious disease throughout England and Wales. It has important overseas links.

The current salary for the post is broadly equated to that for an Assistant Secretary in the Civil Service.

Further particulars may be obtained from The Director, P.H.L.S. Headquarters Office, Lower Entrance, Colindale Avenue, Colindale Avenue, London NW9 5EQ (01-200 1261). Applicants should send their curriculum vitae, with three references, to the Director, Sir Robert Williams, as soon as possible but no later than 28th April, 1977.

University of Kent at Canterbury RESEARCH FELLOWSHIP IN CHEMISTRY

Applications are invited for a research fellowship in the Department of Chemistry, University of Kent at Canterbury. The fellowship is for two years, starting in September 1977. Salary: £4,000-£5,000 per annum. Further particulars may be obtained from the Director, Faculty of Science, University of Kent at Canterbury, Canterbury, Kent, CT2 7TA. Quote ref.: 45/77/7.

University of Edinburgh FACULTY OF LAW ADMINISTRATIVE ASSISTANT

Applications are invited for an administrative assistant in the Faculty of Law, University of Edinburgh. The post is for two years, starting in September 1977. Salary: £3,000-£4,000 per annum. Further particulars may be obtained from the Director, Faculty of Law, University of Edinburgh, Edinburgh, Scotland. Quote ref.: 45/77/7.

Republic of South Africa Transvaal Department of Hospital Services

Medical Practitioners and Specialists

VARIOUS POSTS IN ALL DISCIPLINES

Applications are invited from suitably qualified personnel for positions at various hospitals in the Transvaal, Department of Hospital Services.

Applicants, who should possess an appropriate qualification acceptable for registration as a Medical Practitioner/Specialist with the South African Medical and Dental Council, may initially be requested to serve for four months at a training hospital, after which, appointment on a contract basis will be considered.

In addition to the salary shown, subject to certain conditions, a non-pensionable allowance in the range £2480-£2922 approx. plus a pensionable allowance of 10% based on the basic salary is also payable.

Benefits include a five day week, annual vacation savings bonus, generous vacation and sick leave entitlement.

Further particulars may be obtained from the Director of Hospital Services, Private Bag X 221, PRETORIA, South Africa 0001.

University of Warwick S.S.R.C. INDUSTRIAL RELATIONS RESEARCH UNIT

GRADUATE RESEARCH IN INDUSTRIAL RELATIONS

Applications are invited for two research fellowships in the S.S.R.C. Industrial Relations Research Unit, University of Warwick. The posts are for two years, starting in September 1977. Salary: £4,000-£5,000 per annum. Further particulars may be obtained from the Director, S.S.R.C. Industrial Relations Research Unit, University of Warwick, Coventry, CV4 7AL. Quote ref.: 45/77/7.

University of St. Andrews DEPARTMENT OF MEDIEVAL HISTORY

LECTURESHIP

Applications are invited for a lectureship in the Department of Medieval History, University of St. Andrews. The post is for two years, starting in September 1977. Salary: £4,000-£5,000 per annum. Further particulars may be obtained from the Director, Department of Medieval History, University of St. Andrews, St. Andrews, Scotland. Quote ref.: 45/77/7.

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COBHAM HALL, KENT 25 MILES CENTRAL LONDON

Deputy Head

Cobham Hall is an independent boarding and day school for 300 girls, aged 10-18 including 60 in the Sixth Form. It was founded in 1962 and is run on modern lines. It is international and interdenominational. Entry is selective and the school has a good academic standard, with a wide range of extra-curricular activities.

Applications are invited for the post of Deputy Head from January, 1978. The post falls vacant owing to the promotion of a Headmaster elsewhere. Candidates should be graduates of an English University with good relevant experience. Age 30-50, non-resident or resident. Salary according to qualifications and experience.

Applications, with curriculum vitae, should reach the Headmistress, Cobham Hall, Cobham, Kent, DA13 3BL by 1st May.

The Queen's University of Belfast LECTURESHIP IN ITALIAN

Applications are invited for a lectureship in the Department of Italian, University of Belfast. The post is for two years, starting in September 1977. Salary: £4,000-£5,000 per annum. Further particulars may be obtained from the Director, Department of Italian, University of Belfast, Belfast, Northern Ireland. Quote ref.: 45/77/7.

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Applications are invited

Appointments Vacant also on page 18

All recruitment advertisements on this page are open to both male and female applicants.

MARKETING CONSULTING

United States marketing company planning international expansion is seeking applicants for positions as marketing consultants. Must have excellent command of English language and annual earnings record over £5,000. We will pay all expenses including transportation and training in beautiful Arizona, USA, to ethical individuals with energy and ability to grasp this unique opportunity. Annual income potential is \$40,000 and up. No investment required. Apply in person to Grosvenor House, Park Lane, 9 a.m.-4 p.m. Telephone 499 6363. Mr. Donald Shure will interview for immediate replacement.

FINANCE & ACCOUNTANCY

INTERNATIONAL OIL GROUP PART QUALIFIED ACCOUNTANTS £5,000

Major Oil Group with worldwide interests are setting up a new London office and are offering a career second to none. Prospects are excellent for part and full time qualified accountants. The group has a wide range of international accounts, including oil, gas, and other energy related accounts. For further information call Mr. A. Armstrong.

637 9922

PRIME APPOINTMENTS

CHARTERED or Certified Accountant holder of practising certificate. Must be a member of the Institute of Chartered Accountants in England and Wales. For further information call Mr. A. Armstrong.

OPENINGS at all levels in the Professional Accounting Sector. For further information call Mr. A. Armstrong.

GENERAL VACANCIES

Opportunity for experienced bookkeeper. For further information call Mr. A. Armstrong.

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NON-SECRETARIAL

ALL THINGS BRIGHT AND BEAUTIFUL

Alfred Marks needs really bright, enthusiastic interviewers with a talent for getting on with people and a sense of humour, to make even a dull day seem fun. Know what you are doing? If you have commercial office experience or, even better, an agency background, you're for us! (But don't worry, we do operate excellent training schemes.) If you have the sort of sales ability which turns rain into sunshine and you want a career with good promotion prospects and a chance to earn lots of money—then we'd love to meet you! If you are energetic, outgoing and aged between 23 and 35, then pick up the phone now and find out more from Mollie Koudge.

On 930 1609

Alfred Marks Bureau

14 Wilton Street, W.C.2

PERSONAL STATIONERY

We have either full or part-time vacancies in our department which covers customers' requirements in stationery, printing and computerized orders. This is an interesting and varied work and we give full training for the same. Please phone Mr. Pemberton on 01-232 2128.

TRUSLOVE & HANSON

Bookellers & Court Stationers

225 Strand, London

SW1C 9LG

Requires a number of intelligent assistants in their Westwood specialist shop in Regent Street, to sell china and glass to overseas visitors. Salary according to use and experience + generous commission and L.V.s.

Please ring Miss Tristram at 734 7262.

SPECIAL EVENTS ORGANIZER

Small, friendly Promotions Co. needs a dynamic, energetic, and creative person to plan and organize special events. The ideal candidate will have a proven track record in event planning and a strong ability to work with a team. Salary is £1,000 per month plus commission. For further details and application form, please contact: 01-404 5691.

TV RECEPTIONIST

T.V. Network needs a cheerful, friendly, and efficient receptionist who can take over travel bookings, etc. Around £2,500.

PROMOTIONS CO. RECEPTIONIST

Small, friendly Promotions Co. needs a dynamic, energetic, and creative person to plan and organize special events. The ideal candidate will have a proven track record in event planning and a strong ability to work with a team. Salary is £1,000 per month plus commission. For further details and application form, please contact: 01-404 5691.

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(continued on page 24)

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the 1990s, the number of people in the world who are under 15 years of age is expected to increase by 1.5 billion, from 1.1 billion in 1990 to 2.6 billion in 2010. The number of people aged 65 and over is expected to increase by 1 billion, from 350 million in 1990 to 1.4 billion in 2010. The number of people aged 15-64 is expected to increase by 1.5 billion, from 2.5 billion in 1990 to 4.0 billion in 2010. The number of people aged 65 and over is expected to increase by 1 billion, from 350 million in 1990 to 1.4 billion in 2010. The number of people aged 15-64 is expected to increase by 1.5 billion, from 2.5 billion in 1990 to 4.0 billion in 2010.

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